Rating: Buy S&P 500: 1210

XTO Energy Inc. Raise Net Present Value to \$45 a Share

| Symbol | XTO | Ebitda Next Twelve Months ending 3/31/06 (US\$mm) | 2,020 |
|--------------------------------|---------|---|-------|
| Rating | Buy | North American Natural Gas/Ebitda (%) | 76 |
| Price (US\$/sh) | 40.83 | Natural Gas and Oil Production/Ebitda (%) | 100 |
| Pricing Date | 2/16/05 | Adjusted Reserves/Production NTM | 11.6 |
| Shares (mm) | 280 | EV/Ebitda | 6.8 |
| Market Capitalization (US\$mm) | 11,400 | PV/Ebitda | 7.4 |
| Debt (US\$mm) | 2,300 | Undeveloped Reserves (%) | 22 |
| Enterprise Value (EV) (US\$mm) | 13,800 | Natural Gas and Oil Ebitda (US\$/boe) | 28.35 |
| Present Value (PV) (US\$mm) | 14,900 | Present Value Proven Reserves(US\$/boe) | 16.10 |
| Net Present Value (US\$/share) | 45 | Present Value Proven Reserves(US\$/mcfe) | 2.68 |
| Debt/Present Value | 0.16 | Earnings Next Twelve Months (US\$/sh) | 2.93 |
| McDep Ratio - EV/PV | 0.92 | Price/Earnings Next Twelve Months | 14 |
| Dividend Yield (%/year) | 0.5 | Indicated Annual Dividend (US\$/sh) | 0.20 |

Note: Estimated cash flow and earnings tied to one-year futures prices for oil and natural gas.

Reported results may vary widely from estimates. Estimated present value per share revised only infrequently.

Summary and Recommendation

We continue to recommend current purchase of the common shares of **XTO Energy (XTO)** for its concentration on North American natural gas and a remarkable growth record developing the premium fuel resource. We raised our estimate of net present value for the independent producer to \$45 a share from \$38 on January 26, 2005 when we revised our estimate of long-term oil price to \$40 a barrel constant real from \$35. The new NPV matches the level previously calculated in a sensitivity illustration (see *Stock Idea*, <u>XTO Energy</u>, September 8, 2004). Present value analysis gives little credit for a practically unmatched record of growth in reserves per share of more than 20% per year for the past ten years. XTO's stock price could double and the cash flow multiple, EV/Ebitda, at 12 times would still be low for the growth record.

Reserves per Share Grow 21% per Year

Our estimate of present value appears to validate the growth that XTO has achieved to date, but it gives no credit for future performance beyond earning a normal return. We further validate the growth by stating it in real terms --- physical units of natural gas reserves per share. Reserves per share are up about seven times in ten years for a growth rate of about 21% per year. The results are similar in terms of annual production per share thereby ruling out changes in reserve life or reserve statement as an artificial explanation for growth. A modest ratio of debt today rules out debt as the major explanation for growth. Price increases turn a real growth rate into an even higher nominal growth rate.

Acquisition Puts Company in Barnett Shale

The Fort Worth-based company has just become a leader in the rapidly growing field in the counties around Fort Worth. In a deal that is expected to close in April, XTO will buy the Barnett

McDep Associates Independent Stock Idea February 17, 2005

Shale properties of a private company, Antero Resources, for almost \$700 million, half stock and warrants. Nursed for decades by pioneer George Mitchell, the Barnett Shale field has apparently become the largest natural gas field in Texas by current production. Devon Energy, the successor to Mitchell Energy, has by far the dominant position and XTO may now be second, close in rank with a few other producers.

XTO's leading area continues to be East Texas and North Louisiana that accounted for 41% of fourth quarter 2004 production. Conceivably the Barnett Shale could become the second most important to XTO depending on continued successful drilling.

The company's natural gas representation dominates resource value (see table <u>Functional Cash Flow and Present Value</u>). The overall adjusted reserve life of 11.7 years might support a higher cash flow multiple, PV/Ebitda, judging by the correlation for the companies in our coverage. The numerator and the denominator are rapidly moving targets considering the company's high growth rate.

XTO Energy Inc.
Functional Cash Flow and Present Value

| | NTM Ebitda (US\$mm) | Adjusted <u>R/P</u> | PV/ <u>Ebitda</u> | Present Value <u>(US\$mm)</u> | |
|-----------------------------|------------------------|------------------------|----------------------|-------------------------------------|--------|
| North American Natural Gas | 1,530 | 11.7 | 7.8 | 12,000 | 81% |
| Oil | 490 | 11.2 | 5.9 | 2,900 | 19% |
| | 2,020 | 11.6 | 7.4 | 14,900 | 100% |
| Debt (US\$mm) | | | | | 2,300 |
| Net Present Value (US\$mm) | | | | | 12,600 |
| Shares (mm) | | | | | 280 |
| Net Present Value (US\$/sh) | | | | | 45 |

Volume and Commodity Price Point to Further Gains

Holding volume constant at the latest quarterly rate implies annual growth of 15% in 2005. Management expects growth of 18-20% without the Antero acquisition and 21-23% with it. Natural gas and oil futures prices drive further gains in cash flow in our model (see table Next Twelve Months Operating and Financial Estimates).

The complications of the cash flow model include incentive compensation and hedging. The cash flow we calculate for valuation purposes excludes hedging and unusual compensation. The hedging exposure appears well-defined.

Perhaps our estimated present value should be reduced by a few dollars a share to reflect future incentive compensation at some 7% of incremental value created. While the amount is quite rewarding to the recipients and is generous by exploration company standards it is not large enough to cause valuation concern. To the contrary, we might instead contemplate how continued performance along the lines of past results might magnify the values we identify.

Next

XTO Energy Inc.
Next Twelve Months Operating and Financial Estimates

| | | | | | | | | | | Next Twelve |
|----------------------------|---------|----------|-------|---------|---------|---------|----------|-------|---------|----------------|
| | Q3 | Q4 | Year | QIE | Q2E | Q3E | Q4E | Year | QIE | Months |
| | 9/30/04 | 12/31/04 | 2004 | 3/31/05 | 6/30/05 | 9/30/05 | 12/31/05 | 2005E | 3/31/06 | 3/31/06 |
| Volume | | | | | | | | | | |
| Natural Gas (mmcfd) | 847 | 916 | 835 | 916 | 916 | 916 | 916 | 916 | 916 | 916 |
| Oil (mbd) | 33 | 42 | 30 | 42 | 42 | 42 | 42 | 42 | 42 | 42 |
| Total gas & oil (bcf) | 96 | 108 | 372 | 106 | 106 | 108 | 108 | 428 | 106 | 428 |
| Price | | | | | | | | | | |
| Natural gas (\$/mcf) | | | | | | | | | | |
| Henry Hub (\$/mmbtu) | 5.75 | 7.10 | 6.15 | 6.20 | 6.23 | 6.38 | 6.76 | 6.39 | 7.21 | 6.65 |
| Company (\$/mcf) | 5.44 | 5.91 | 5.52 | 5.56 | 5.59 | 5.72 | 6.07 | 5.74 | 6.47 | 5.96 |
| Oil (\$/bbl) | | | | | | | | | | |
| WTI Cushing | 43.89 | 48.30 | 41.44 | 46.93 | 48.10 | 47.42 | 46.57 | 47.25 | 45.47 | 46.89 |
| Company (\$/bbl) | 38.58 | 42.96 | 37.41 | 41.75 | 42.33 | 41.73 | 40.98 | 41.69 | 40.01 | 41.26 |
| Total gas & oil (\$/mcf) | 5.63 | 6.18 | 5.64 | 5.86 | 5.91 | 5.99 | 6.23 | 6.00 | 6.51 | 6.16 |
| Revenue (\$mm) | | | | | | | | | | |
| Natural Gas | 424 | 498 | 1,685 | 463 | 466 | 482 | 511 | 1,923 | 539 | 1,999 |
| Oil | 117 | 166 | 413 | 160 | 162 | 162 | 159 | 643 | 153 | 636 |
| Other | | | | | | | | | | |
| Total | 541 | 665 | 2,098 | 623 | 628 | 644 | 670 | 2,566 | 693 | 2,635 |
| Expense | | | | | | | | | | |
| Production | 111 | 134 | 424 | 130 | 130 | 132 | 135 | 527 | 137 | 534 |
| Overhead | 33 | 15 | 79 | 20 | 20 | 20 | 20 | 80 | 20 _ | 80 |
| Ebitda (\$mm) | 398 | 516 | 1,595 | 474 | 478 | 492 | 515 | 1,959 | 536 | 2,021 |
| Exploration | 3 | 5 | 11 | 5 | 5 | 5 | 5 | 20 | 5 | 20 |
| Deprec., Deplet., & Amort. | 107 | 128 | 410 | 128 | 128 | 129 | 129 | 513 | 128 | 513 |
| Hedging and other | 36 | 80 | 282 | 19 | 21 | 23 | 31 | 94 | 40 | 115 |
| Ebit | 252 | 302 | 893 | 322 | 324 | 334 | 350 | 1,331 | 364 | 1,373 |
| Interest | 23 | 28 | 93 | 28 | 28 | 28 | 28 | 112 | 28 | 112 |
| Ebt | 229 | 274 | 800 | 294 | 296 | 306 | 322 | 1,219 | 336 | 1,261 |
| Income Tax | 88 | 96 | 288 | 103 | 104 | 107 | 113 | 427 | 117 | 441 |
| Net Income (\$mm) | 141 | 178 | 512 | 191 | 193 | 199 | 210 | 793 | 218 | 819 |
| Shares (millions) | 261 | 262 | 254 | 262 | 262 | 286 | 286 | 274 | 286 | 280 |
| Per share (\$) | 0.54 | 0.68 | 2.02 | 0.73 | 0.73 | 0.70 | 0.73 | 2.89 | 0.76 | 2.93 |
| Ebitda Margin - O&G | 73% | 78% | 76% | 76% | 76% | 76% | 77% | 76% | 77% | 77% |
| Tax Rate | 38% | 35% | 36% | 35% | 35% | 35% | 35% | 35% | 35% | 35% |

Buy Oil and Gas Producers at Mid Decade

XTO stock appears undervalued along with peers (see table <u>Rank by McDep Ratio</u>). Though its degree of undervaluation may appear to be less, XTO has a superior growth record.

Three to five-fold gain potential for oil and gas price over the next 5 to 13 years justifies investment in recommended oil and gas producers, in our opinion. Supporting improving prospects, the average futures price of oil for continuous delivery over the next six years is in a multi-year uptrend as defined by the current quotes above the 40-week average. The current benchmark oil average futures price for the next six years is about \$42 a barrel.

Kurt H. Wulff, CFA

Oil and Gas Producers
Rank by McDep Ratio: Market Cap and Debt to Present Value

| | Symbo | Rating | Price (\$/sh) 16-Feb 2005 | Shares (mm) | Market Cap (\$mm) | Net Present Value (\$/sh) | Debt/ Present Value | McDep Ratio | |
|---|-------|--------|------------------------------------|----------------|-------------------------|------------------------------------|---------------------------|----------------|--|
| Independent Natural Gas and Oil - Large Cap and Mid Cap | | | | | | | | | |
| XTO Energy Inc. | XTO | В | 40.83 | 280 | 11,430 | 45.00 | 0.16 | 0.92 | |
| Encana Corporation | ECA | В | 63.95 | 472 | 30,200 | 77.00 | 0.18 | 0.86 | |
| Unocal Corporation | UCL | В | 51.42 | 271 | 13,900 | 65.00 | 0.21 | 0.83 | |
| CNOOC Limited (19%) | CEO | В | 53.77 | 78 | 4,200 | 67.00 | - | 0.80 | |
| Occidental Petroleum Corp. | OXY | В | 66.60 | 406 | 27,100 | 87.00 | 0.15 | 0.80 | |
| Burlington Resources | BR | В | 48.04 | 391 | 18,800 | 67.00 | 0.12 | 0.75 | |
| Devon Energy Corporation | DVN | В | 43.61 | 500 | 21,800 | 63.00 | 0.16 | 0.74 | |
| Anadarko Petroleum Corp. | APC | В | 70.00 | 246 | 17,200 | 113.00 | 0.14 | 0.67 | |
| Total or Media | n | | | | 145,000 | | 0.15 | 0.80 | |

B = Buy, S2 = Short half unlevered position, S3 = Short quarter unlevered position McDep Ratio = Market cap and Debt to present value of oil and gas and other businesses

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