Occidental Petroleum Back in Libya

Symbol	OXY	Ebitda Next Twelve Months ending 6/30/06 (US\$mm)	8,400			
Rating	Buy	North American Natural Gas/Ebitda (%)	13			
Price (US\$/sh)	82.68	Natural Gas and Oil Production/Ebitda (%)	88			
Pricing Date	7/25/05	Adjusted Reserves/Production NTM	11.3			
Shares (mm)	406	EV/Ebitda	4.7			
Market Capitalization (US\$mm)	33,600	PV/Ebitda	5.2			
Debt (US\$mm)	5,900	Undeveloped Reserves (%)	22			
Enterprise Value (EV) (US\$mm)	39,400	Natural Gas and Oil Ebitda (US\$/boe)	37.20			
Present Value (PV) (US\$mm)	44,000	Present Value Proven Reserves(US\$/boe)	15.30			
Net Present Value (US\$/share)	94	Present Value Proven Reserves(US\$/mcfe)	2.55			
Debt/Present Value	0.13	Earnings Next Twelve Months (US\$/sh)	10.13			
McDep Ratio - EV/PV	0.90	Price/Earnings Next Twelve Months	8			
Dividend Yield (%/year)	1.5	Indicated Annual Dividend (US\$/sh)	1.24			
Note: Estimated cash flow and earnings tied to one-year futures prices for oil and natural gas.						

Reported results may vary widely from estimates. Estimated present value per share revised only infrequently.

Summary and Recommendation

We continue a Buy rating on the common shares of Occidental Petroleum (OXY), a leading oil producer with more than half of production in the U.S. The company appears increasingly to be developing investment opportunities in Africa and the Middle East that represent an extension of its U.S. operations. Though production may be peaking in traditional petroleum exporting countries, there remains a great effort and a lot of money to be made in enhanced recovery. We see 14% stock price appreciation potential to net present value estimated on the basis of a constant real oil price of \$40 a barrel. Yet present value may be low because the futures market is at more than \$57 for the next six years.

Regaining the Old Assets in Libya

Management expects a final agreement soon on regaining its old contracts in Libya that were suspended during the years the U.S. embargoed the North African country. Oxy expects to report net production of some 12-15,000 barrels daily (bd) from gross production of about 80,000 bd. Financial terms are apparently those that were in effect in the past. The company hopes to extend the contracts beyond their expiration period of 2009, or so.

Oxy appears to have a mutually beneficial relationship with the oil exporting country. Earlier in a competitive bidding process conducted in January, Oxy won participation in nine of fifteen licenses awarded in March. On what was presumably the most prospective license, Oxy bid a government take of some 97%.

Post-Peak Production Profits in Oman

The maturing production profile of the Middle East seems to be creating opportunities for Occidental to apply the enhanced recovery techniques it uses in West Texas and California. Among mature petroleum exporting countries there is a lot of money to be made on oil

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production even if the overall volumes are less than the historic peak. The company and its partners expect to invest more than two billion dollars in Oman to recover an additional billion barrels over 30 years from the Mukhaizna field.

Quarterly Results on Track

Projections are little changed after taking account of latest disclosures (see table <u>Next Twelve</u> <u>Months Operating and Financial Estimates</u>). Present Value remains 73% concentrated on oil, primarily in the U.S. (see table <u>Functional Cash Flow and Present Value</u>).

Buy Natural Gas and Oil Producers

Peer stocks appear priced at a median McDep Ratio of 0.95 (see table <u>Rank by McDep Ratio</u>). Since a McDep Ratio of 1.00 represents present value assuming a long-term oil price of \$40 a barrel, the group appears to be valued at \$38 a barrel, or less. The long-term commodity price in the futures market is currently about \$58 a barrel.

More undervalued stocks have lower McDep Ratios. The rank with lowest on the bottom suggests buy low and sell high though none of the ratios are high enough to flash hold or sell.

Kurt H. Wulff, CFA

Occidental Petroleum Corporation Functional Cash Flow and Present Value								
	NTM Ebitda <u>(US\$mm)</u>	Adjusted <u>R/P</u>	PV/ <u>Ebitda</u>	Present Value <u>(US\$mm)</u>				
North American Natural Gas Rest of World Natural Gas Oil Downstream	1,098 62 6,225 1,000 8,384	9.4 11.0 11.8 11.3	5.9 6.5 5.2 5.0 5.3	6,500 400 32,200 5,000 44,100	15% 1% 73% 11% 100%			
Debt (US\$mm) Net Present Value (US\$mm) Shares (mm) Net Present Value (US\$/sh)					5,900 38,200 406 94			

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Occidental Petroleum						
Next Twelve Months Operating and Financial Estimates						

	Next Twelve Months Operating and Financial Estimates									
										Next Twelve
	Q4 12/31/04	Year 2004	Q1 3/31/05	Q2 6/30/05	Q3E 9/30/05	Q4E 12/31/05	Year 2005E	Q1E 3/31/06	Q2E 6/30/06	Months 6/30/06
Volume										
Natural Gas (mmcfd)										
U.S. (or North America)	499	508	528	548	548	548	543	548	548	548
Overseas (or Int'l)	145	131	134	133	133	133	133	133	133	133
Total	644	639	662	681	681	681	676	681	681	681
Oil (mbd)	427	436	427	416	430	430	426	430	430	430
Total gas & oil (mmb)	49	198	48	48	50	50	197	49	49	198
Total gas & oil (mbd)	534	541	537	530	544	544	538	544	544	544
Price										
Natural gas (\$/mcf)										
Henry Hub (\$/mmbtu)	7.10	6.15	6.27	6.76	7.19	7.96	7.05	8.83	7.59	7.89
U.S. (or North America)	5.65	5.35	5.94	6.18	6.58	7.28	6.50	8.08	6.94	7.22
Overseas (or Int'l)	1.53	1.70	1.69	1.67	1.67	1.67	1.68	1.67	1.67	1.67
Total	4.72	4.60	5.08	5.30	5.62	6.19	5.55	6.83	5.91	6.13
Oil (\$/bbl)	1.72	1.00	5.00	0.00	0.02	0.17	0.00	0.05	5.71	0.10
WTI Cushing	48.31	41.44	49.65	53.05	57.86	60.30	55.22	60.75	60.52	59.86
Worldwide	39.11	35.87	41.71	46.32	50.52	52.65	47.86	53.04	52.84	52.25
Total gas & oil (\$/bbl)	36.95	34.25	39.40	43.21	47.01	49.41	44.82	50.52	49.21	49.03
Revenue (\$mm)	50.75	34.23	57.40	45.21	47.01	47.41	77.02	50.52	47.21	ч <i>)</i> .05
Natural Gas										
U.S. (or North America)	259	991	282	308	332	367	1,289	398	346	1 4 4 2
	239	81	282	20	20	20	1,289	20	20	1,443
Overseas (or Int'l) Total	20	1,073	303	328	352	388	1,371	418	366	81 1,525
		,					,			,
Oil	1,536	5,707	1,603	1,753	1,998	2,083	7,438	2,053	2,067	8,201
Other	1,266	4,707	1,434	1,436	1,436	1,436	5,743	1,436	1,436	5,744
Total	3,082	11,487	3,340	3,518	3,787	3,906	14,551	3,907	3,870	15,470
Expense	174	0.01	211	270	270	270	1 0 0 1	270	270	1 000
Fixed	174	901	211	270	270	270	1,021	270	270	1,080
Variable	174	901	211	270	305	320	1,106	321	316	1,261
Other	1,069	4,044	1,152	1,140	1,186	1,186	4,664	1,186	1,186	4,744
Ebitda (\$mm)						1 000		1 000	1 0 10	
Exploration and Production	1,469	4,977	1,483	1,542	1,776	1,880	6,681	1,880	1,848	7,384
Other	197	663	283	296	250	250	1,079	250	250	1,000
Total Ebitda	1,665	5,640	1,766	1,838	2,026	2,130	7,760	2,130	2,098	8,384
Exploration	88	219	47	111	111	111	380	111	111	444
Deprec., Deplet., & Amort.	333	1,305	344	356	356	356	1,412	356	356	1,424
Other non cash										
Ebit	1,244	4,116	1,375	1,371	1,559	1,663	5,968	1,663	1,631	6,516
Interest	63	255	75	47	47	47	216	47	47	188
Ebt	1,181	3,861	1,300	1,324	1,512	1,616	5,752	1,616	1,584	6,328
Income Tax	413	1,264	455	463	529	566	2,013	566	554	2,215
Net Income (\$mm)										
Exploration and Production	977	3,544	1,349	1,351						
Other	130	402	214	225						
Unallocated	(339)	(1,349)	(718)	(715)						
Total	768	2,597	845	861	983	1,050	3,739	1,051	1,030	4,113
Shares (millions)	406	402	406	406	406	406	406	406	406	406
Per share (\$)	1.89	6.46	2.08	2.12	2.42	2.59	9.21	2.59	2.54	10.13
Ebitda Margin (E&P)	81%	73%	78%	74%	76%	76%	76%	76%	76%	76%
Tax Rate	35%	33%	35%	35%	35%	35%	35%	35%	35%	35%

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	Symbol	l/ Rating	Price (\$/sh) 25-Jul 2005	Shares (mm)	Market Cap (\$mm)	Net Present Value (\$/sh)	Debt/ Present Value	McDep Ratio		
Independent Natural Gas and Oil - Large Cap and Mid Cap										
Encana Corporation	ECA	В	42.53	909	38,700	38.50	0.19	1.09		
Unocal Corporation	UCL	В	64.90	273	17,700	65.00	0.19	1.00		
XTO Energy Inc.	XTO	В	36.32	370	13,430	36.00	0.22	1.01		
Burlington Resources	BR	В	62.91	389	24,500	67.00	0.12	0.95		
CNOOC Limited (29%)	CEO	В	63.15	119	7,530	67.00	0.01	0.94		
Occidental Petroleum Corp.	OXY	В	82.68	406	33,600	94.00	0.13	0.90		
Devon Energy Corporation	DVN	В	55.27	496	27,400	63.00	0.16	0.90		
Anadarko Petroleum Corp.	APC	В	88.53	239	21,200	113.00	0.14	0.81		
Total or Median	1				184,000		0.15	0.95		

Rank by McDep Ratio: Market Cap and Debt to Present Value

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