

Canadian Oil Sands Trust
Buy on Possible Reaction to Construction Delay and Cost Overrun

Symbol		Price	Shares	Market Cap (US\$mm)	Net	Debt/ Present Value	McDep Ratio	EV/	EV/	P/E NTM	Distrib.	PV/
		(\$/sh) 4-Mar 2004			Present Value (US\$/sh)			Sales NTM	Ebitda NTM		NTM (%)	Ebitda NTM
COSWF	US\$	39.90	87	3,470	50.00	0.22	0.84	4.8	9.0	15.3	3.7	10.6
COS_u.TO	C\$	53.23										

McDep Ratio = Market cap and Debt to present value of oil and gas and other businesses

EV = Enterprise Value = Market Cap and Debt:

US\$mm 4,710

Ebitda = Earnings before interest, tax, depreciation and amortization:

US\$mm 525

NTM = Next Twelve Months Ended December 31, 2004; P/E = Stock Price to Earnings

PV = Present Value of oil and gas:

US\$mm 5,590

Net Present Value

US\$mm 4,350

Summary and Recommendation

Canadian Oil Sands Trust remains our favorite oil income stock despite a year delay and C\$2 billion cost overrun on a capacity expansion. Any unfavorable stock market reaction to disclosures after the market close on Thursday, March 4, 2004, would add to the attraction of current purchase. The timing delay would subtract US\$2 from our recent calculation of US\$50 net present value (see *Stock Idea*, January 29, 2004). The estimated cost overrun would subtract US\$3 more than we had anticipated. On the positive side, the increase in six-year oil futures in just the past month would add US\$3 per share. The net impact of US\$2 per share reduction would be little more than random. Delays and cost overruns on large projects remind us that price is likely to rise further to make clean energy production necessarily more profitable.

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