A Weekly Analysis of Energy Stocks Using the McDep Ratio December 23, 2003

# Thank You, Mr. Market

#### **Summary and Recommendation**

The median buy recommendation in place for all of 2003 appreciated 33% in price compared to 22% for the S&P 500 (see table). On a debt-adjusted basis, the median buy recommendation appreciated 44% compared to the median sell recommendation at 21%. Stocks offset the 20% decline of the dollar. That may be the message of recent performance. Everything is going up as investors seem driven to speculate out of necessity to preserve value as the dollar goes down. Merrily, we believe our buy recommendations are sound investments with fundamental justification.

	Symbol/ Rat	ting	Price (\$/sh) 22-Dec 2003	Price (\$/sh) 26-Dec 2002	Debt/ Present Value 2002	Price Change Levered (%)	Price Change Debt Adjusted
Buy Recommendations							
PetroChina Company Ltd (10%)	PTR	В	50.46	20.05	0.17	152	210
CNOOC Limited (19%)	CEO	В	43.99	26.40	-	67	111
San Juan Basin Royalty Trust	SJT	В	21.67	13.86	-	56	94
Marathon Oil Corporation	MRO	В	32.23	21.59	0.37	49	52
XTO Energy Inc.	XTO	В	28.06	19.16	0.25	46	58
Canadian Oil Sands Trust (US\$)	COSWF	В	32.61	24.12	0.13	35	51
ConocoPhillips	COP	В	63.45	48.58	0.36	31	32
Burlington Resources	BR	В	55.70	42.77	0.27	30	37
ChevronTexaco Corporation	CVX	В	83.35	66.91	0.17	25	34
Encana Corporation	ECA	В	38.27	31.17	0.26	23	28
Energy Partners Ltd.(30%)	EPL	В	13.85	11.42	0.38	21	22
Royal Dutch/Shell	RD	В	50.94	44.12	0.15	15	22
Median					0.21	33	44
S&P 500			1,093	890	0.40	23	23
Euro			1.24	1.04		20	
Sell Recommendations							
Gulfterra Energy Partners	GTM	S	41.70	28.15	0.64	48	29
Kinder Morgan, Inc.	KMI	S	57.71	42.08	0.87	37	8
Kinder Morgan Energy Partners, L.P.	KMP	S	46.91	35.15	0.47	33	29
Kinder Morgan Management, LLC	KMR	S	41.10	31.79	0.47	29	26
Enbridge Energy Management, L.L.C	EEQ	S	47.83	37.25	0.64	28	17
Enbridge Energy Partners, L.P.	EEP	S	49.90	42.56	0.64	17	10
Median					0.64	31	21

#### **Energy Recommendations in Place for All of Past Year**

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#### Cast a Wide Net, Differentiate by Value and Neutralize Leverage

Our best stocks last year came from two groups that hardly any other U.S. research sources cover. The Chinese stocks, PTR and CEO, appreciated handsomely and we would be the first to agree that their performance exceeded our immediate expectations. The royalty trusts, represented here by SJT, also did better than operating companies typically. At least in the past year it was rewarding to cast a wide net in looking for investment ideas.

The McDep Ratio worked for another year. Not only does the McDep Ratio differentiate by value, it measures unlevered value before the application of debt. Thus, when measuring whether the McDep Ratio anticipates differences in performance potential, we should look at unlevered performance. On that basis we say the McDep Ratio worked because low McDep Ratio buy recommendations outperformed high McDep Ratio sell recommendations.

We also advocate that portfolio positions be judged, or managed, on an unlevered basis. In simple terms, that means an investor should own more of a low debt stock and less of a high debt stock. That neutralizes the distorting effect of financial leverage on stock performance.

Conversely if a high debt stock and a low debt stock have the same price performance on a levered basis as the popular media express it, the low debt stock really did better on an unlevered basis. In a portfolio that would also be true if investors owned more of low debt stocks.

In the table on the previous page we adjust stock price performance for the financial leverage of the typical stock at a ratio of debt ratio of 0.40. For the median buy recommendation with a ratio of debt of 0.21, the debt adjusted return is higher. For the median sell recommendation with a ratio of debt of 0.64, the debt-adjusted return is lower.

In a way the performance of buy and sell recommendations may be well received all around. Owners of sell recommendations are pleased that their stocks went up and seem oblivious to the high risk. Owners of buy recommendations did at least as well while assuming less risk. Moreover, the continuing high McDep Ratios of sell recommendations may be indicative of more potential for lower McDep Ratio stocks. Everybody is happy!

Kurt H. Wulff, CFA

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# Table 1-1 Energy Producers Rank by McDep Ratio: Market Cap and Debt to Present Value

			Price			Net		
			(\$/sh)		Market	Present	Debt/	
	Symbol/		22-Dec	Shares	Cap	Value	Present	McDep
	Ra	ting	2003	(mm)	(\$mm)	(\$/sh)	Value	Ratio
Mega Cap								
Exxon Mobil Corporation	XOM		39.47	6,652	263,000	35.00	0.10	1.12
Total S.A.	TOT		89.86	1,261	113,300	85.00	0.19	1.05
BP plc	BP		48.40	3,682	178,000	50.00	0.15	0.97
Royal Dutch/Shell	RD	В	50.94	3,473	177,000	55.00	0.18	0.94
ChevronTexaco Corporation	CVX	В	83.35	1,064	88,700	95.00	0.20	0.90
Total or Median					820,000		0.18	0.97
Producer/Refiners - Large Cap and	-							
Murphy Oil Corporation	MUR		66.03	93	6,130	50.00	0.24	1.24
Imperial Oil Limited (30%)	IMO		43.49	111	4,830	36.00	0.14	1.18
Petro-Canada	PCZ		47.39	265	12,560	45.00	0.14	1.05
ENI S.p.A.	E		93.71	755	70,800	90.00	0.18	1.03
PetroChina Company Ltd (10%)	PTR	В	50.46	176	8,870	50.00	0.11	1.01
OAO Lukoil	LUKOY		90.75	210	19,000	90.00	0.11	1.01
Petroleo Brasileiro S. A.	PBR		29.05	1,096	31,800	30.00	0.35	0.98
Suncor Energy	SU		24.21	475	11,500	25.00	0.15	0.97
Valero Energy Corporation	VLO		46.21	120	5,540	50.00	0.45	0.96
Norsk Hydro ASA (49%)	NHY		60.80	126	7,660	65.00	0.24	0.95
ConocoPhillips	COP	В	63.45	680	43,200	70.00	0.38	0.94
Marathon Oil Corporation	MRO	В	32.23	310	9,990	40.00	0.31	0.87
Total or Median					232,000		0.21	0.99
Independent Natural Gas and Oil								
Pogo Producing Company	PPP		48.27	64	3,090	42.00	0.12	1.13
CNOOC Limited (19%)	CEO	В	43.99	78	3,430	40.00	-	1.10
XTO Energy Inc.	XTO	В	28.06	186	5,230	26.00	0.24	1.06
Apache Corporation	APA		80.30	162	13,000	75.00	0.23	1.05
Occidental Petroleum Corp.	OXY		41.45	391	16,200	40.00	0.31	1.03
Canadian Natural Resources Limited	CNQ		49.41	137	6,770	55.00	0.40	0.94
Unocal Corporation	UCL		36.25	273	9,900	40.00	0.33	0.94
Pioneer Natural Resources Company			31.52	119	3,750	35.00	0.31	0.93
Anadarko Petroleum Corp.	APC	В	50.66	251	12,700	60.00	0.31	0.89
Burlington Resources	BR	В	55.70	201	11,200	65.00	0.25	0.89
Encana Corporation	ECA	В	38.27	470	18,000	45.00	0.22	0.88
Devon Energy	DVN		56.25	241	13,600	70.00	0.36	0.88
Total or Median					117,000		0.28	0.94
Service								
Baker Hughes Inc.	BHI		32.18	336	10,800	25.00	0.08	1.26
Halliburton Company	HAL		26.99	435	11,700	22.00	0.33	1.15
Schlumberger Ltd.	SLB		54.65	585	32,000	50.00	0.19	1.08
Total or Median					55,000		0.19	1.15

Buy/Sell rating after symbol: B - Buy, S - Sell

McDep Ratio = Market cap and Debt to present value of oil and gas and other businesses

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# Table 1-2Energy Producers

#### Rank by EV/Ebitda: Enterprise Value to Earnings Before Interest, Tax, Deprec.

			Price (\$/sh)	EV/	EV/		vidend or tribution	PV/
	Symbol/		$(\varphi/sn)$ 22-Dec	Sales	Ebitda	P/E	NTM	Ebitda
	•	ting	22-Dec 2003	NTM	NTM	NTM	(%)	NTM
Mega Cap	nu	ung	2005	11111	11111	1 1 1 1 1 1	(70)	1 1 1 1 1 1
Total S.A.	ТОТ		89.86	1.2	8.6	18	3.9	8.2
Exxon Mobil Corporation	XOM		39.47	1.2	8.3	16	2.5	7.5
BP plc	BP		48.40	0.9	8.0	18	3.2	8.2
Royal Dutch/Shell	RD	В	50.94	1.1	7.4	18	4.0	7.9
ChevronTexaco Corporation	CVX	В	83.35	0.9	6.4	12	3.5	7.1
Median				1.1	8.0	18	3.5	7.9
Producer/Refiners - Large Cap and	l Mid Cap							
Murphy Oil Corporation	MUR		66.03	1.8	9.3	27	1.2	7.5
Imperial Oil Limited (30%)	IMO		43.49	1.3	9.2	20	1.5	7.8
Suncor Energy	SU		24.21	2.8	8.4	17	0.6	8.6
Valero Energy Corporation	VLO		46.21	0.3	7.5	13	1.0	7.9
ConocoPhillips	COP	В	63.45	0.7	6.7	11	2.7	7.1
OAO Lukoil	LUKOY		90.75	1.1	6.7	14	2.8	6.6
ENI S.p.A.	E		93.71	1.6	6.1	13	4.7	5.9
Marathon Oil Corporation	MRO	В	32.23	0.4	5.8	13	3.1	6.7
Petro-Canada	PCZ		47.39	1.7	5.4	18	0.6	5.1
PetroChina Company Ltd (10%)	PTR	В	50.46	3.0	5.3	11	4.0	5.3
Norsk Hydro ASA (49%)	NHY		60.80	0.9	5.0	15	2.4	5.3
Petroleo Brasileiro S. A.	PBR		29.05	1.7	4.6	6	3.5	4.7
Median	!			1.5	6.4	13	2.5	6.7
Independent Natural Gas and Oil								
CNOOC Limited (19%)	CEO	В	43.99	5.6	7.3	15	3.6	6.6
XTO Energy Inc.	XTO	В	28.06	5.0	6.9	13	0.1	6.5
Burlington Resources	BR	В	55.70	4.1	6.0	15	1.1	6.8
Unocal Corporation	UCL		36.25	2.6	5.8	15	2.2	6.2
Pioneer Natural Resources Company			31.52	4.4	5.8	17	-	6.2
Occidental Petroleum Corp.	OXY		41.45	2.6	5.8	10	2.5	5.6
Apache Corporation	APA	_	80.30	3.9	5.7	13	0.6	5.4
Encana Corporation	ECA	В	38.27	2.6	5.6	16	0.8	6.4
Anadarko Petroleum Corp.	APC	В	50.66	3.9	5.6	11	1.1	6.3
Canadian Natural Resources Limited			49.41	3.6	5.2	14	0.9	5.5
Devon Energy	DVN		56.25	3.1	4.8	9	-	5.5
Pogo Producing Company	PPP		48.27	3.3	4.8	13	0.4	4.2
Median	!			3.7	5.8	14	0.9	6.2
Service	TTAT		26.00	1.0	11.0	24	1.0	10.2
Halliburton Company	HAL		26.99	1.0	11.8	24	1.9	10.3
Baker Hughes Inc.	BHI		32.18	2.2	11.7	30	1.4	9.3
Schlumberger Ltd.	SLB		54.65	2.8	9.9	33	1.4	9.2
Median				2.2	11.7	30	1.4	9.3

EV = Enterprise Value = Market Cap and Debt; Ebitda = Earnings before interest, tax, depreciation and amortization; NTM = Next Twelve Months Ended December 31, 2004; P/E = Stock Price to Earnings; PV = Present Value of oil and gas and other businesses

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# Table 2-1Energy Pipeline and Power CompaniesRank by McDep Ratio: Market Cap and Debt to Present Value

	Symbo Rat		Price (\$/sh) 22-Dec 2003	Shares (mm)	Market Cap (\$mm)	Net Present Value (\$/sh)	Debt/ Present Value	McDep Ratio
Large Cap Power								
Duke Energy Corporation	DUK		20.16	832	16,800	16.00	0.69	1.08
Southern Company	SO		30.16	696	21,000	28.00	0.43	1.04
Exelon Corporation	EXC		64.49	325	21,000	65.00	0.51	1.00
Enel S.p.a. (32%)	EN		33.75	388	13,100	37.00	0.40	0.95
American Electric Power Co. Inc.	AEP		29.93	348	10,400	35.00	0.60	0.94
Dominion Resources	D		63.07	294	18,500	76.00	0.44	0.90
Total or Median					100,800		0.47	0.97
Mid Cap Pipeline and Power								
Kinder Morgan Energy Partners, L.P.	KMP	S	46.91	140	6,570	14.00	0.46	2.27
Kinder Morgan Management, LLC	KMR	S	41.10	48	1,960	14.00	0.46	2.04
Kinder Morgan, Inc.	KMI	S	57.71	124	7,180	14.00	0.80	1.63
Williams Companies	WMB		9.90	518	5,130	1.00	0.97	1.28
Constellation Energy Group	CEG		38.49	164	6,310	25.00	0.61	1.21
AES Corporation	AES		8.78	558	4,900	1.00	0.98	1.15
Dynegy Inc.	DYN		4.14	418	1,730	1.00	0.97	1.10
Calpine Corporation	CPN		4.78	381	1,820	1.00	0.98	1.09
CMS Energy Corporation	CMS		8.33	139	1,160	5.00	0.93	1.05
Sempra Energy	SRE		29.75	206	6,130	30.00	0.59	1.00
El Paso Corporation	EP		8.02	589	4,700	10.00	0.79	0.96
Total or Median					47,590		0.80	1.15
Small Cap Pipeline								
Enterprise Products Part (44%)	EPD		24.03	96	2,300	8.50	0.49	1.94
Gulfterra Energy Partners	GTM	S	41.70	66	2,740	17.30	0.48	1.73
Enbridge Energy Partners, L.P.	EEP	S	49.90	39	1,950	19.00	0.57	1.70
Enbridge Energy Management, L.L.C	EEQ	S	47.83	10	470	19.00	0.57	1.64
Plains All Amer. Pipeline, L.P.	PAA		32.04	50	1,600	15.00	0.44	1.63
TEPPCO Partners, L.P.	TPP		40.21	58	2,330	18.00	0.52	1.59
Magellan Midstream Partners, L.P.	MMP		49.60	27	1,350	29.00	0.38	1.44
Northern Border Partners	NBP		38.72	47	1,800	20.00	0.62	1.36
AmeriGas Partners, L.P.	APU		27.75	52	1,450	20.00	0.46	1.21
Western Gas Resources	WGR		47.23	37	1,750	40.00	0.20	1.15
Total or Median					17,740		0.48	1.61

Buy/Sell rating after symbol: B - Buy, S - Sell

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#### Table 3-1 Independent Natural Gas and Oil Producers - Small Cap Rank by McDep Ratio: Market Cap and Debt to Present Value

	Symbol/ Ra	ting	Price (\$/sh) 22-Dec 2003	Shares (mm)	Market Cap (\$mm)	Net Present Value (\$/sh)	Debt/ Present Value	McDep Ratio
Short Life								
Spinnaker Exploration Company	SKE		31.94	33.9	1,080	25.00	0.09	1.25
Southwestern Energy Company	SWN		22.55	36.0	810	17.00	0.33	1.22
Energy Partners Ltd.	EPL	В	13.85	38.6	534	12.00	0.22	1.12
Newfield Exploration Company	NFX		44.28	51.7	2,290	40.00	0.31	1.07
Westport Resources Corporation	WRC		29.40	68.0	2,000	30.00	0.28	0.99
Cimarex Energy Company	XEC	В	26.49	42.0	1,110	27.00	0.00	0.98
Chesapeake Energy Corporation	CHK		13.01	220	2,860	14.00	0.41	0.96
Denbury Resources Inc.	DNR		13.50	55.7	750	15.00	0.31	0.93
Stone Energy Company	SGY		41.53	26.5	1,100	46.00	0.27	0.93
Forest Oil Corporation	FST		29.00	48.2	1,400	35.00	0.33	0.88
Range Resources Corporation	RRC		9.63	57.0	550	12.00	0.37	0.87
The Houston Exploraton Company	THX		36.70	31.0	1,140	45.00	0.16	0.85
St. Mary Land and Exploration Compa	n' SM		28.40	29.0	820	35.00	0.14	0.84
Total or Median	n				16,400		0.28	0.96
Long Life								
Ultra Petroleum Corp.	UPL		23.60	78.0	1,840	13.00	0.10	1.74
Unit Corporation	UNT		24.13	43.7	1,050	18.00	0.02	1.33
Quicksilver Resources Inc.	KWK		32.48	20.4	660	25.00	0.35	1.19
Penn Virginia Corporation	PVA		55.85	9.1	510	45.00	0.21	1.19
Evergreen Resources, Inc.	EVG		32.53	44.0	1,430	30.00	0.16	1.07
Swift Energy Company	SFY		17.02	27.4	470	16.00	0.45	1.03
Berry Petroleum Company	BRY		20.40	22.1	451	20.00	0.13	1.02
Encore Acquisition Corp.	EAC	В	24.19	30.3	734	24.00	0.17	1.01
Magnum Hunter Resources, Inc.	MHR		9.53	69.0	660	11.00	0.45	0.93
Vintage Petroleum, Inc.	VPI		12.74	63.0	800	20.00	0.39	0.78
Total or Median	n				8,600		0.19	1.05
Micro Cap								
Abraxas Petroleum Corporation	ABP		1.24	35.8	44	1.00	0.84	1.04
Purcell Energy, Ltd. (US\$)	PEL.TO		1.96	48.0	94	2.80	0.28	0.78

Buy/Sell rating after symbol: B - Buy, S - Sell

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#### Table 3-2

#### Independent Natural Gas and Oil Producers - Small Cap Rank by EV/Ebitda: Enterprise Value to Earnings Before Interest, Tax, Deprec.

			Price (\$/sh)	EV/	EV/	Dividend or Distribution		PV/
	Symbol/		(#/311) 22-Dec	Sales	Ebitda	P/E	NTM	Ebitda
	-	ting	22-Dec 2003	NTM	NTM	NTM	(%)	NTM
		8	2000			1,111	() 9	
Short Life								
Southwestern Energy Company	SWN		22.55	3.4	6.2	12	-	5.1
Forest Oil Corporation	FST		29.00	3.7	5.7	15	-	6.4
Spinnaker Exploration Company	SKE		31.94	4.8	5.4	17	-	4.4
Energy Partners Ltd.	EPL	В	13.85	3.0	4.9	24	-	4.4
Denbury Resources Inc.	DNR		13.50	3.1	4.5	8	-	4.9
Chesapeake Energy Corporation	CHK		13.01	3.5	4.5	9	0.9	4.7
Cimarex Energy Company	XEC	В	26.49	3.3	4.4	11	-	4.4
Westport Resources Corporation	WRC		29.40	3.2	4.2	11	-	4.3
Range Resources Corporation	RRC		9.63	3.2	4.1	8	0.4	4.7
St. Mary Land and Exploration Compan	y SM		28.40	2.7	4.1	12	0.4	4.9
Stone Energy Company	SGY		41.53	2.9	3.9	8	-	4.2
Newfield Exploration Company	NFX		44.28	2.9	3.8	7	-	3.5
The Houston Exploraton Company	THX		36.70	2.8	3.4	8	-	4.0
Mediar	ı			3.2	4.4	11	-	4.4
Long Life								
Ultra Petroleum Corp.	UPL		23.60	13.1	17.2	30	-	9.9
Berry Petroleum Company	BRY		20.40	3.9	8.9	19	2.2	8.7
Quicksilver Resources Inc.	KWK		32.48	5.3	7.7	14	-	6.4
Unit Corporation	UNT		24.13	3.3	7.6	18	-	5.7
Evergreen Resources, Inc.	EVG		32.53	5.5	7.5	12	-	7.0
Penn Virginia Corporation	PVA		55.85	3.6	6.5	15	1.6	5.4
Swift Energy Company	SFY		17.02	4.0	6.1	17	-	5.9
Magnum Hunter Resources, Inc.	MHR		9.53	3.4	5.7	13	-	6.1
Encore Acquisition Corp.	EAC	В	24.19	3.7	5.2	10	-	5.2
Vintage Petroleum, Inc.	VPI		12.74	2.4	4.2	11	1.4	5.4
Mediar	1			3.8	7.0	15	-	6.0
Micro Cap								
Abraxas Petroleum Corporation	ABP		1.24	7.5	12.6		-	12.1
Purcell Energy, Ltd. (US\$)	PEL.TO		1.96	3.8	5.3	12	-	6.8

EV = Enterprise Value = Market Cap and Debt; Ebitda = Earnings before interest, tax, depreciation and amortization; NTM = Next Twelve Months Ended December 31, 2004; P/E = Stock Price to Earnings; PV = Present Value of oil and gas and other businesses