Invest Globally with Producer/Refiners

Summary and Recommendation

Producer/refiners offer unique energy investment opportunities to diversify dollar exposure and participate in global growth. Recommended **ConocoPhillips (COP)** and recommended **Marathon (MRO)** have the evolving international mix of U.S. major oil companies while recommended **PetroChina (PTR)** has the growth potential of a rising super power country. There may be a new opportunity developing in the Russian company, **Lukoil (LUKOY)**, with the recent stock price pullback though the shares are not traded on a North American exchange. The Canadian companies, **Suncor (SU)**, **Imperial (IMO)** and **PetroCanada (PCZ)** are producing growing volumes of energy from oil sands and other sources. Euro companies **Norsk Hydro (NHY)** and **ENI (E)** are valued competitively near low group medians of 0.92 for McDep Ratio, 0.21 for ratio of debt to present value, 5.9 times for unlevered cash flow multiple and 2.8% for annual distribution yield (see Tables 1-1 and 1-2).

Kurt H. Wulff, CFA

Lukoil Has Valuation Appeal

When we try to analyze the public disclosures of Russian oil giant, Lukoil, we find anomalies. The company reports large reserves, 2% of the world total it says on its website. That contributes to the lowest ratio, by far, of Enterprise Value to reserves expressed in natural gas equivalent (see column headed EV/mcfe, Table 1-3). Yet, at an unlevered cash flow multiple of 6.3 times the stock appears to be valued near the median for peers without giving credit for a long reserve life.

Ironically less than half of current cash flow appears to be from production compared to a median of about three quarters for peers (see first numerical column, Table 1-3). Crude oil consumed domestically is under price controls. Crude oil exported is under volume limitations due to pipeline constraints. Moreover the government controlled transportation system prices by weight, not quality of oil.

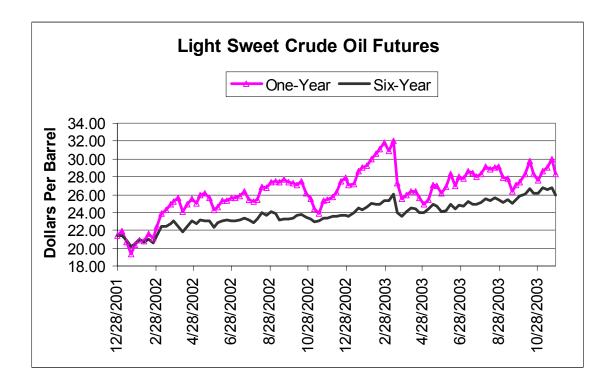
There are obvious concerns about how stockholders will fare in a Russia that only a few years ago was governed by communism. At the same time, democracy and capitalism are always imperfect as is regularly demonstrated here in the U.S.

A Weekly Analysis of Energy Stocks Using the McDep Ratio November 26, 2003

Lukoil stock does not trade on a North American exchange. As a result intra day pricing may not be available except to professional investors.

Finally oil investing outside the U.S. has long been profitable. For that reason we have a favorable bias toward being interested in Lukoil. Yet, we need more conviction to recommend the stock formally.

Kurt H. Wulff, CFA



A Weekly Analysis of Energy Stocks Using the McDep Ratio November 26, 2003

Table 1-1
Energy Producers
Rank by McDep Ratio: Market Cap and Debt to Present Value

			Price			Net		
			(\$/sh)		Market	Present	Debt/	
	Symbol/		25-Nov	Shares	Cap	Value	Present	McDep
	Ra	ating	2003	(mm)	(\$mm)	(\$/sh)	Value	Ratio
Mega Cap								
Exxon Mobil Corporation	XOM		35.82	6,652	238,000	35.00	0.10	1.02
Total S.A.	TOT		79.33	1,261	100,000	85.00	0.19	0.95
BP plc	BP		42.60	3,682	157,000	50.00	0.15	0.87
Royal Dutch/Shell	RD	В	44.60	3,473	155,000	55.00	0.18	0.85
ChevronTexaco Corporation	CVX	В	74.57	1,064	79,300	95.00	0.20	0.83
Total or Median					729,000		0.18	0.87
Producer/Refiners - Large Cap and	Mid Ca	р						
Murphy Oil Corporation	MUR		58.87	93	5,460	50.00	0.24	1.13
Imperial Oil Limited (30%)	IMO		39.31	111	4,360	36.00	0.14	1.08
Petro-Canada	PCZ		42.69	265	11,310	45.00	0.14	0.96
OAO Lukoil	LUKOY	7	84.40	210	18,000	90.00	0.11	0.95
ENI S.p.A.	Е		83.30	755	62,900	90.00	0.18	0.94
Valero Energy Corporation	VLO		43.23	120	5,180	50.00	0.45	0.93
Norsk Hydro ASA (49%)	NHY		57.41	126	7,230	65.00	0.24	0.91
Suncor Energy	SU		21.75	475	10,330	25.00	0.15	0.89
ConocoPhillips	COP	В	57.22	680	38,900	70.00	0.38	0.89
Petroleo Brasileiro S. A.	PBR		24.26	1,096	26,600	30.00	0.35	0.88
Marathon Oil Corporation	MRO	В	29.66	310	9,190	40.00	0.31	0.82
PetroChina Company Ltd (10%)	PTR	В	36.19	176	6,360	50.00	0.11	0.75
Total or Median		2	30.19	1,0	206,000	20.00	0.21	0.92
Independent Natural Gas and Oil					,		**	· · · · -
Pogo Producing Company	PPP		42.70	64	2,730	42.00	0.12	1.01
XTO Energy Inc.	XTO	В	24.98	186	4,650	26.00	0.24	0.97
Apache Corporation	APA	2	71.60	162	11,600	75.00	0.23	0.97
CNOOC Limited (19%)	CEO	В	37.74	78	2,950	40.00	-	0.94
Occidental Petroleum Corp.	OXY	2	36.60	391	14,300	40.00	0.31	0.94
Canadian Natural Resources Limited			43.07	137	5,900	55.00	0.40	0.87
Unocal Corporation	UCL		31.64	273	8,600	40.00	0.33	0.86
Pioneer Natural Resources Company			27.47	119	3,270	35.00	0.31	0.85
Encana Corporation	ECA	В	35.14	470	16,500	45.00	0.22	0.83
Burlington Resources	BR	В	50.22	201	10,100	65.00	0.25	0.83
Anadarko Petroleum Corp.	APC	В	44.91	251	11,300	60.00	0.31	0.83
Devon Energy	DVN	2	49.10	241	11,800	70.00	0.36	0.81
Total or Median			15.10	2.11	104,000	70.00	0.28	0.86
Service					107,000		0.20	0.00
Baker Hughes Inc.	BHI		28.33	339	9,600	25.00	0.09	1.12
Schlumberger Ltd.	SLB		46.63	581	27,100	44.00	0.22	1.05
Halliburton Company	HAL		23.25	434	10,100	22.00	0.25	1.04

Buy/Sell rating after symbol: B - Buy, S - Sell

McDep Ratio = Market cap and Debt to present value of oil and gas and other businesses

A Weekly Analysis of Energy Stocks Using the McDep Ratio November 26, 2003

Table 1-2
Energy Producers
Rank by EV/Ebitda: Enterprise Value to Earnings Before Interest, Tax, Deprec.

		Price Dividend or					idend or	
			(\$/sh)	EV/	EV/	Dis	tribution	PV/
	Symbol/		25-Nov	Sales	Ebitda	P/E	NTM	Ebitda
	Ra	iting	2003	NTM	NTM	NTM	(%)	NTM
Mega Cap								
Exxon Mobil Corporation	XOM		35.82	1.1	7.6	15	2.8	7.5
Total S.A.	TOT		79.33	1.1	7.5	15	4.4	7.9
BP plc	BP		42.60	0.8	7.2	16	3.7	8.2
Royal Dutch/Shell	RD	В	44.60	1.0	6.7	16	4.6	7.9
ChevronTexaco Corporation	CVX	В	74.57	0.8	5.8	11	3.9	7.1
Median				1.0	7.2	15	3.9	7.9
Producer/Refiners - Large Cap and	l Mid Cap)						
Murphy Oil Corporation	MUR		58.87	1.6	8.5	24	1.4	7.5
Imperial Oil Limited (30%)	IMO		39.31	1.2	8.4	18	1.7	7.8
Suncor Energy	SU		21.75	2.6	7.7	15	0.7	8.6
Valero Energy Corporation	VLO		43.23	0.3	7.3	12	1.1	7.9
ConocoPhillips	COP	В	57.22	0.6	6.3	10	3.0	7.1
OAO Lukoil	LUKOY		84.40	1.0	6.3	13	3.0	6.6
ENI S.p.A.	E		83.30	1.4	5.5	12	5.3	5.9
Marathon Oil Corporation	MRO	В	29.66	0.4	5.5	12	3.4	6.7
Petro-Canada	PCZ		42.69	1.5	4.9	16	0.7	5.1
Norsk Hydro ASA (49%)	NHY		57.41	0.9	4.8	15	2.5	5.3
Petroleo Brasileiro S. A.	PBR		24.26	1.5	4.1	5	4.2	4.7
PetroChina Company Ltd (10%)	PTR	В	36.19	2.2	4.0	8	5.6	5.3
Median				1.3	5.9	12	2.8	6.7
Independent Natural Gas and Oil								
XTO Energy Inc.	XTO	В	24.98	4.7	6.4	12	0.2	6.6
CNOOC Limited (19%)	CEO	В	37.74	4.7	6.1	12	4.2	6.5
Burlington Resources	BR	В	50.22	3.8	5.6	14	1.2	6.7
Pioneer Natural Resources Company	PXD		27.47	4.0	5.3	15	-	6.2
Encana Corporation	ECA	В	35.14	2.4	5.3	15	0.9	6.4
Anadarko Petroleum Corp.	APC	В	44.91	3.6	5.2	9	1.2	6.2
Unocal Corporation	UCL		31.64	2.3	5.1	12	2.5	6.0
Apache Corporation	APA		71.60	3.5	5.1	11	0.7	5.3
Occidental Petroleum Corp.	OXY		36.60	2.3	5.1	9	2.8	5.4
Canadian Natural Resources Limited			43.07	3.2	4.6	11	1.1	5.3
Devon Energy	DVN		49.10	2.8	4.4	8	-	5.4
Pogo Producing Company	PPP		42.70	2.8	4.1	11	0.5	4.1
Median				3.4	5.1	12	1.0	6.1
Service								
Baker Hughes Inc.	BHI		28.33	2.0	12.1	34	1.6	10.8
Halliburton Company	HAL		23.25	1.1	9.4	21	2.2	9.0
Schlumberger Ltd.	SLB		46.63	2.5	9.3	34	1.6	8.9

EV = Enterprise Value = Market Cap and Debt; Ebitda = Earnings before interest, tax, depreciation and amortization; NTM = Next Twelve Months Ended December 31, 2004; P/E = Stock Price to Earnings; PV = Present Value of oil and gas and other businesses

A Weekly Analysis of Energy Stocks Using the McDep Ratio November 26, 2003

Table 1-3
Energy Producers
Determinants of Present Value

			NG & O Prod/	N. Am. Gas/	Adjusted Reserves/	PV/		McDep Ratio
	Symbol/		Ebitda	Ebitda	Prod	Ebitda	EV/	25-Nov
	Ra	iting	(%)	(%)	NTM	NTM	Mcfe	2003
Mega Cap								
Total S.A.	TOT		80	1	9.3	7.9	1.51	0.95
Royal Dutch/Shell	RD	В	73	5	9.7	7.9	1.06	0.85
BP plc	BP		81	12	10.3	8.2	1.35	0.87
ChevronTexaco Corporation	CVX	В	76	11	10.5	7.1	0.85	0.83
Exxon Mobil Corporation	XOM		71	10	11.1	7.5	1.32	1.02
Median			76	10	10.3	7.9	1.32	0.87
Producer/Refiners - Large Cap and M	Iid Cap							
Valero Energy Corporation	VLO		-	-		7.9		0.93
Petro-Canada	PCZ		82	23	7.2	5.1	1.00	0.96
Murphy Oil Corporation	MUR		93	29	7.3	7.5	3.57	1.13
Marathon Oil Corporation	MRO	В	67	23	9.0	6.7	0.79	0.82
Norsk Hydro ASA (49%)	NHY		77	-	9.3	5.3	1.01	0.91
Petroleo Brasileiro S. A.	PBR		93	-	9.9	4.7	0.72	0.88
ENI S.p.A.	E		52	-	9.9	5.9	0.58	0.94
Imperial Oil Limited (30%)	IMO		72	18	10.2	7.8	1.20	1.08
ConocoPhillips	COP	В	75	16	11.2	7.1	0.85	0.89
PetroChina Company Ltd (10%)	PTR	В	78	-	16.0	5.3	0.51	0.75
Suncor Energy	SU		93	9	19.0	8.6	0.85	0.89
OAO Lukoil	LUKOY		41	-	20.0	6.6	0.05	0.95
Median	!		76	5	9.9	6.7	0.85	0.92
Independent Natural Gas and Oil								
Pogo Producing Company	PPP		100	32	5.8	4.1	2.19	1.01
Canadian Natural Resources Limited	CNQ		100	47	7.2	5.3	1.27	0.87
Devon Energy	DVN		100	65	7.5	5.4	1.53	0.81
Apache Corporation	APA		100	43	8.1	5.3	1.87	0.97
Unocal Corporation	UCL		100	32	8.4	6.0	1.50	0.86
Encana Corporation	ECA	В	98	69	9.0	6.4	1.13	0.83
XTO Energy Inc.	XTO	В	100	87	9.5	6.6	2.05	0.97
Anadarko Petroleum Corp.	APC	В	100	58	10.1	6.2	1.29	0.83
Pioneer Natural Resources Company	PXD		100	63	10.3	6.2	1.18	0.85
Burlington Resources	BR	В	100	70	10.4	6.7	1.21	0.83
CNOOC Limited (19%)	CEO	В	100	-	10.7	6.5	1.77	0.94
Occidental Petroleum Corp.	OXY		89	17	10.9	5.4	1.29	0.94
Median	!		100	53	9.3	6.1	1.39	0.86

A Weekly Analysis of Energy Stocks Using the McDep Ratio November 26, 2003

Table 2-1
Energy Pipeline and Power Companies
Rank by McDep Ratio: Market Cap and Debt to Present Value

			Price			Net		
			(\$/sh)		Market	Present	Debt/	
	Symbo		25-Nov	Shares	Cap	Value	Present	McDep
	Rat	ing	2003	(mm)	(\$mm)	(\$/sh)	Value	Ratio
Large Cap Power								
Duke Energy Corporation	DUK		18.04	832	15,000	16.00	0.69	1.04
Southern Company	SO		29.01	696	20,200	28.00	0.43	1.02
Exelon Corporation	EXC		61.80	325	20,100	65.00	0.51	0.98
American Electric Power Co. Inc.	AEP		27.52	348	9,600	35.00	0.60	0.91
Enel S.p.a. (32%)	EN		31.06	388	12,100	37.00	0.40	0.91
Dominion Resources	D		60.73	294	17,800	76.00	0.44	0.89
Total or Median					94,800		0.47	0.95
Mid Cap Pipeline and Power								
Kinder Morgan Energy Partners, L.P.	KMP	S	44.01	140	6,170	14.00	0.46	2.16
Kinder Morgan Management, LLC	KMR	S	39.29	48	1,880	14.00	0.46	1.98
Kinder Morgan, Inc.	KMI	S	55.40	124	6,890	14.00	0.80	1.59
Williams Companies	WMB		9.30	518	4,820	1.00	0.97	1.26
Constellation Energy Group	CEG		36.60	164	6,000	25.00	0.61	1.18
AES Corporation	AES		8.62	558	4,810	1.00	0.98	1.15
Dynegy Inc.	DYN		3.82	418	1,600	1.00	0.97	1.09
Calpine Corporation	CPN		4.30	381	1,640	1.00	0.98	1.08
CMS Energy Corporation	CMS		7.91	139	1,100	5.00	0.93	1.04
Sempra Energy	SRE		27.86	206	5,740	30.00	0.59	0.97
El Paso Corporation	EP		6.62	589	3,900	10.00	0.79	0.93
Total or Median					44,550		0.80	1.15
Small Cap Pipeline								
Enterprise Products Part (44%)	EPD		23.46	96	2,250	8.50	0.49	1.91
Enbridge Energy Partners, L.P.	EEP	S	51.42	39	2,010	19.00	0.57	1.74
Gulfterra Energy Partners	GTM	S	40.31	66	2,650	17.30	0.48	1.69
Enbridge Energy Management, L.L.C	EEQ	S	47.31	10	470	19.00	0.57	1.64
Plains All Amer. Pipeline, L.P.	PAA		31.05	50	1,550	15.00	0.44	1.60
TEPPCO Partners, L.P.	TPP		39.25	58	2,280	18.00	0.52	1.57
Magellan Midstream Partners, L.P.	MMP		53.66	27	1,460	29.00	0.38	1.52
Northern Border Partners	NBP		37.70	47	1,750	20.00	0.62	1.34
AmeriGas Partners, L.P.	APU		26.90	52	1,410	20.00	0.46	1.19
Western Gas Resources	WGR		43.87	37	1,620	40.00	0.27	1.07
Total or Median					17,450		0.48	1.58

Buy/Sell rating after symbol: B - Buy, S - Sell

McDep Ratio = Market cap and Debt to present value of oil and gas and other businesses

A Weekly Analysis of Energy Stocks Using the McDep Ratio November 26, 2003

Table 3-1
Independent Natural Gas and Oil Producers - Small Cap
Rank by McDep Ratio: Market Cap and Debt to Present Value

	Symbol/		Price (\$/sh) 25-Nov	Shares	Market Cap	Net Present Value	Debt/ Present	МсДер
	-	ting	2003	(mm)	(\$mm)	(\$/sh)	Value	Ratio
Short Life								
Dorchester Minerals, L.P.	DMLP		17.75	27.0	480	13.00	-	1.36
Southwestern Energy Company	SWN		20.00	36.0	720	17.00	0.30	1.12
Spinnaker Exploration Company	SKE		25.95	33.8	880	25.00	-	1.04
Newfield Exploration Company	NFX		40.55	51.7	2,100	40.00	0.31	1.01
Energy Partners Ltd.	EPL	В	11.80	38.2	451	12.00	0.22	0.99
Chesapeake Energy Corporation	CHK		12.05	220	2,650	14.00	0.38	0.91
Westport Resources Corporation	WRC		26.26	68.0	1,790	30.00	0.29	0.91
Denbury Resources Inc.	DNR		12.51	55.0	690	15.00	0.29	0.88
Stone Energy Company	SGY		37.27	26.5	990	46.00	0.27	0.86
Cimarex Energy Company	XEC	В	23.10	42.0	970	27.00	0.00	0.86
Forest Oil Corporation	FST		25.10	48.2	1,210	35.00	0.33	0.81
The Houston Exploraton Company	THX		34.59	31.0	1,070	45.00	0.16	0.81
St. Mary Land and Exploration Compar	•		25.40	29.0	740	35.00	0.14	0.76
Total or Median					14,700		0.27	0.91
Long Life	LIDI		10.06	70.0	1 470	7.00	0.15	2.45
Ultra Petroleum Corp.	UPL		18.86	78.0	1,470	7.00	0.15	2.45
Unit Corporation	UNT		20.69	43.6 20.4	900	18.00	0.04	1.14
Quicksilver Resources Inc.	KWK PVA		29.61 46.66	9.0	600 420	25.00 45.00	0.35 0.06	1.12 1.03
Penn Virginia Corporation Swift Energy Company	SFY		46.66 14.14	9.0 27.2	390	16.00	0.06	0.93
Evergreen Resources, Inc.	EVG		27.65	44.0	1,220	30.00	0.43	0.93
Magnum Hunter Resources, Inc.	MHR		9.00	69.0	620	11.00	0.10	0.93
Encore Acquisition Corp. (40%)	EAC	В	20.37	11.2	228	24.00	0.43	0.90
Vintage Petroleum, Inc.	VPI	D	10.44	63.0	660	20.00	0.10	0.72
Total or Median			10.77	03.0	6,500	20.00	0.48	0.72
Canadian Royalty Trusts					0,500		0.10	0.75
Enerplus Resources Fund	ERF		27.54	83.7	2,310	20.00	0.16	1.32
Provident Energy Trust	PVX		8.33	68.8	570	6.00	0.25	1.29
Pengrowth Energy Trust	PGH		14.52	112.0	1,630	11.00	0.20	1.26
Canadian Oil Sands Trust (US\$)	COSWF	В	31.63	86.3	2,730	45.00	0.22	0.77
Total or Median					7,200		0.21	1.27
Natural Gas Royalty Trusts								
Hugoton RoyaltyTrust (46%)	HGT		21.15	18.4	390	15.60	-	1.36
Cross Timbers Royalty Trust	CRT		26.80	6.0	161	20.20	-	1.33
Sabine Royalty Trust	SBR		27.91	14.6	410	22.00	-	1.27
Permian Basin RT (41%)	PBT		8.16	19.1	160	6.50	-	1.26
San Juan Basin Royalty Trust	SJT	В	19.41	46.6	910	18.30	-	1.06
Total or Median					2,000		-	1.27
Micro Cap								
Abraxas Petroleum Corporation	ABP		0.99	30.0	30	1.00	0.85	1.00
Purcell Energy, Ltd. (US\$)	PEL.TO		1.98	27.9	55	2.80	0.32	0.80

Buy/Sell rating after symbol: B - Buy, S - Sell

McDep Ratio = \mathbf{M} arket \mathbf{c} ap and \mathbf{D} ebt to \mathbf{p} resent value of oil and gas and other businesses

A Weekly Analysis of Energy Stocks Using the McDep Ratio November 26, 2003

Table 3-2
Independent Natural Gas and Oil Producers - Small Cap
Rank by EV/Ebitda: Enterprise Value to Earnings Before Interest, Tax, Deprec.

			Price			Di	vidend or	
			(\$/sh)	EV/	EV/		stribution	PV/
	Symbol/		25-Nov	Sales	Ebitda	P/E	NTM	Ebitda
	-	ting	2003	NTM	NTM	NTM	(%)	NTM
		Ü						
Short Life								
Dorchester Minerals, L.P.	DMLP		17.75	11.6	13.4	48	7.5	9.8
Southwestern Energy Company	SWN		20.00	3.3	6.7	14	-	6.0
Chesapeake Energy Corporation	CHK		12.05	4.1	5.9	14	1.0	6.5
Forest Oil Corporation	FST		25.10	3.6	5.8	19	-	7.2
Westport Resources Corporation	WRC		26.26	3.9	5.4	17	-	6.0
Energy Partners Ltd.	EPL	В	11.80	2.8	4.9	43	-	4.9
Cimarex Energy Company	XEC	В	23.10	3.3	4.3	12	-	5.1
Denbury Resources Inc.	DNR		12.51	3.0	4.2	9	-	4.8
St. Mary Land and Exploration Compan	y SM		25.40	2.7	4.2	14	0.4	5.5
Spinnaker Exploration Company	SKE		25.95	3.4	3.9	14	-	3.7
Stone Energy Company	SGY		37.27	2.9	3.9	8	-	4.5
Newfield Exploration Company	NFX		40.55	2.9	3.8	8	-	3.8
The Houston Exploraton Company	THX		34.59	2.8	3.4	9	-	4.3
Median	ı			3.3	4.3	14	-	5.1
Long Life								
Ultra Petroleum Corp.	UPL		18.86	16.1	26.0	51	-	10.6
Evergreen Resources, Inc.	EVG		27.65	7.0	10.0	17	-	10.8
Unit Corporation	UNT		20.69	3.8	8.7	22	-	7.6
Quicksilver Resources Inc.	KWK		29.61	5.3	7.9	16	-	7.0
Swift Energy Company	SFY		14.14	4.2	6.4	21	-	6.9
Magnum Hunter Resources, Inc.	MHR		9.00	3.5	6.0	16	-	6.6
Penn Virginia Corporation	PVA		46.66	3.1	5.8	15	1.9	5.6
Encore Acquisition Corp. (40%)	EAC	В	20.37	3.2	4.6	9	-	5.2
Vintage Petroleum, Inc.	VPI		10.44	2.3	4.2	25	1.5	5.9
Median	ı			3.8	6.4	17	-	6.9
Canadian Royalty Trusts								
Enerplus Resources Fund	ERF		27.54	7.1	9.6	14	11.6	7.3
Canadian Oil Sands Trust (US\$)	COSWF	В	31.63	4.2	8.3	9	4.8	10.9
Pengrowth Energy Trust	PGH		14.52	5.1	7.4	14	12.3	5.9
Provident Energy Trust	PVX		8.33	4.2	6.0	13	15.6	4.7
Natural Gas Royalty Trusts								
Cross Timbers Royalty Trust	CRT		26.80	9.1	13.1	13	7.5	9.9
Sabine Royalty Trust	SBR		27.91	10.7	11.1	11	9.0	8.8
Permian Basin RT (41%)	PBT		8.16	7.6	11.0	13	9.2	8.7
Hugoton RoyaltyTrust (46%)	HGT		21.15	7.7	10.6	13	7.5	7.8
San Juan Basin Royalty Trust	SJT	В	19.41	7.1	8.8	11	9.4	8.3
Micro Cap								
Abraxas Petroleum Corporation	ABP		0.99	6.8	12.6		-	12.6
Purcell Energy, Ltd. (US\$)	PEL.TO		1.98	3.6	5.4	17	-	6.7

EV = Enterprise Value = Market Cap and Debt; Ebitda = Earnings before interest, tax, depreciation and amortization; NTM = Next Twelve Months Ended September 30, 2004; P/E = Stock Price to Earnings; PV = Present Value of oil and gas and other businesses