# Jobs and Growth Tax Relief Reconciliation Act of 2003

### **Summary and Recommendation**

A historic change in dividend taxation boosts the after tax income of the McDep Energy Portfolio by about 0.7% of principal annually depending on the tax rate on ordinary income among other factors. In order of declining portfolio contribution, the recommended stocks paying the most income that benefits from the new law include **Royal Dutch (RD)**, **ChevronTexaco (CVX)**, **PetroChina (PTR)**, **Marathon (MRO)**, **CNOOC Ltd. (CEO)** and **ConocoPhillips (COP)**. Those six stocks yielding a median 4% annually account for about 44% of the recommended portfolio. Two high distribution paying royalty trusts make up for five low dividend paying independent producers to keep the total income near 4% annually. The recommended portfolio includes short positions in high greed partnerships not included in the above statistics. Buy and sell ideas are also ranked among 97 stocks (see Tables 1-1, 1-2, 2-1, 2-2, 3-1, and 3-2).

#### Time for a Strategy Check

It has been a momentous few weeks with the testimony of the chairman of the Federal Reserve, the international pronouncement of the Secretary of the Treasury and now the signing of a potent new tax law. Investors ought to be reconsidering their posture with respect to a changing economic and financial outlook. In our continuing analysis we pause to look at our current stance in a portfolio context. Any recommended changes will follow.

#### **Weight Positions on Unlevered Basis**

We think that equally weighted portfolios are effective combinations of stocks. Our unique modification is to define equal weight on an unlevered basis that uses equity value and debt rather than just equity value to determine weight. Our largest clients will necessarily have to concentrate more on mega cap stocks than the weights we recommend here. There is nothing particularly magic about precise weightings, but large deviations should have a rational basis. We only put a half weight in some issues. We use weights as low as a quarter in the case of high greed partnership sell ideas where there are multiple securities for the same entity. Weights change continuously in any technique tied to market value. Compared to late last year (*Meter Reader*, December 16, 2002) the main change in the currently recommended portfolio is the addition of **Anadarko Petroleum (APC)** (see table).

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### McDep Energy Portfolio Position Weights and Income

|                                     |          |       | Price     |        |           |          |        | Dividend or   |
|-------------------------------------|----------|-------|-----------|--------|-----------|----------|--------|---------------|
|                                     |          |       | (\$/sh)   |        |           |          |        | Distribution  |
|                                     | Symbol/  |       | 28-May    | Market | Unlevered | Equity   | Equity | NTM           |
|                                     | Ra       | ting  | 2003      | Cap/EV | Position  | Position | Weight | (% of prtfol) |
| Mega Cap                            |          |       |           |        |           |          |        |               |
| ChevronTexaco Corporation           | CVX      | В     | 70.61     | 0.75   | 1.00      | 0.75     | 9.2%   | 0.36          |
| Royal Dutch/Shell                   | RD       | В     | 45.55     | 0.79   | 1.00      | 0.79     | 9.6%   | 0.39          |
| Producer/Refiners - Large Cap and   | Mid Ca   | )     |           |        |           |          |        |               |
| ConocoPhillips                      | COP      | В     | 53.83     | 0.56   | 1.00      | 0.56     | 6.8%   | 0.20          |
| Marathon Oil Corporation            | MRO      | В     | 25.39     | 0.59   | 1.00      | 0.59     | 7.2%   | 0.26          |
| PetroChina Company Ltd (10%)        | PTR      | В     | 25.88     | 0.80   | 0.50      | 0.40     | 4.9%   | 0.27          |
| Independent Natural Gas and Oil -   | Larage ( | Cap a | nd Mid Ca | เช     |           |          |        |               |
| Anadarko Petroleum Corp.            | APC      | В     | 49.22     | 0.65   | 1.00      | 0.65     | 8.0%   | 0.06          |
| Burlington Resources                | BR       | В     | 51.55     | 0.70   | 1.00      | 0.70     | 8.5%   | 0.09          |
| CNOOC Limited (19%)                 | CEO      | В     | 28.82     | 1.00   | 0.50      | 0.50     | 6.1%   | 0.22          |
| Encana Corporation                  | ECA      | В     | 36.32     | 0.78   | 1.00      | 0.78     | 9.5%   | 0.08          |
| XTO Energy Inc.                     | XTO      | В     | 20.80     | 0.74   | 1.00      | 0.74     | 9.0%   | 0.02          |
| Independent Natural Gas and Oil -   | Small Ca | ıp    |           |        |           |          |        |               |
| Canadian Oil Sands Trust (US\$)     | COS_u.   | ſΒ    | 25.20     | 0.74   | 0.50      | 0.37     | 4.5%   | 0.25          |
| Energy Partners Ltd.                | EPL      | В     | 11.16     | 0.77   | 0.50      | 0.38     | 4.7%   | _             |
| San Juan Basin Royalty Trust        | SJT      | В     | 17.51     | 1.00   | 1.00      | 1.00     | 12.2%  | 1.57          |
| Total Buy                           |          |       |           |        | 11.00     | 8.21     | 100.0% | 3.78          |
| Pipeline and Power                  |          |       |           |        |           |          |        |               |
| Kinder Morgan, Inc.                 | KMI      | S     | 51.00     | 0.47   | (0.50)    | (0.23)   | -2.8%  | (0.03)        |
| Kinder Morgan Energy Partners, L.P. | KMP      | S     | 39.35     | 0.75   | (0.25)    | (0.19)   | -2.3%  | (0.15)        |
| Kinder Morgan Management, LLC       | KMR      | S     | 35.57     | 0.74   | (0.25)    | (0.18)   | -2.2%  | (0.16)        |
| Enbridge Energy Partners, L.P.      | EEP      | S     | 45.50     | 0.64   | (0.25)    | (0.16)   | -1.9%  | (0.15)        |
| Enbridge Energy Management, L.L.C   | EEQ      | S     | 41.86     | 0.62   | (0.25)    | (0.15)   | -1.9%  | (0.16)        |
| Gulfterra Energy Partners           | GTM      | S     | 36.66     | 0.64   | (0.50)    | (0.32)   | -3.9%  | (0.29)        |
| Total Sell                          |          |       |           |        | (2.00)    | (1.24)   | -15.1% | (0.95)        |

Buy/Sell rating after symbol: B - Buy, S - Sell

The main feature of unlevered weighting is that high debt stocks tend to be weighted lower and vice versa. For example, we suggest that ConocoPhillips and San Juan Basin Royalty Trust should have equal unlevered weight. When we take account of moderately high debt at COP compared to no debt at SJT, we suggest an equity weighting of 6.8% for COP compared to 12.2% for SJT.

### North American Natural Gas Most Heavily Weighted

When we consider the businesses of each portfolio stock we like the strong emphasis on the North American natural gas segment that accounts for 4.94 of 11.00 long positions (see line with indented "*Total Buy*" heading about two thirds of the way down on the

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table that follows). Worldwide oil production and overseas nature gas account for almost as much with 4.77 of 11.00 long positions.

### McDep Energy Portfolio Cash Flow by Segment

|                                     | Symbol/  |       | Inlevered<br>Position | North<br>American<br>Nat Gas | Oil and<br>Overseas<br>Nat Gas | Down<br>Stream | Distribution/<br>Equity<br>Ebitda | McDep<br>Ratio |
|-------------------------------------|----------|-------|-----------------------|------------------------------|--------------------------------|----------------|-----------------------------------|----------------|
| Mega Cap                            | 710      | 8     | 1 ostiton             | Trai Gas                     | Tital Gas                      | Stream         | Lonan                             | Tuno           |
| ChevronTexaco Corporation           | CVX      | В     | 1.00                  | 0.16                         | 0.64                           | 0.20           | 0.26                              | 0.79           |
| Royal Dutch/Shell                   | RD       | В     | 1.00                  | 0.06                         | 0.55                           | 0.38           | 0.28                              | 0.86           |
| Producer/Refiners - Large Cap and   | Mid Ca   | n     |                       |                              |                                |                |                                   |                |
| ConocoPhillips                      | COP      | В     | 1.00                  | 0.16                         | 0.50                           | 0.34           | 0.20                              | 0.86           |
| Marathon Oil Corporation            | MRO      | В     | 1.00                  | 0.10                         | 0.30                           | 0.22           | 0.15                              | 0.75           |
| PetroChina Company Ltd (10%)        | PTR      | В     | 0.50                  | 0.30                         | 0.38                           | 0.12           | 0.18                              | 0.73           |
| Tetrochina Company Eta (1070)       | 1110     |       | 0.50                  |                              | 0.50                           | 0.12           | 0.10                              | 0.02           |
| Independent Natural Gas and Oil -   | Larage ( | Cap a | nd Mid Ca             | ıp                           |                                |                |                                   |                |
| Anadarko Petroleum Corp.            | APC      | В     | 1.00                  | 0.59                         | 0.41                           | -              | 0.04                              | 0.87           |
| Burlington Resources                | BR       | В     | 1.00                  | 0.79                         | 0.21                           | -              | 0.06                              | 0.90           |
| CNOOC Limited (19%)                 | CEO      | В     | 0.50                  | -                            | 0.50                           | -              | 0.20                              | 0.82           |
| Encana Corporation                  | ECA      | В     | 1.00                  | 0.70                         | 0.27                           | 0.03           | 0.03                              | 0.93           |
| XTO Energy Inc.                     | XTO      | В     | 1.00                  | 0.86                         | 0.14                           | -              | 0.01                              | 0.90           |
| Independent Natural Gas and Oil -   | Small Ca | ap    |                       |                              |                                |                |                                   |                |
| Canadian Oil Sands Trust (US\$)     | COS u.   | •     | 0.50                  | _                            | 0.50                           | _              | 0.33                              | 0.63           |
| Energy Partners Ltd.                | EPL _    | В     | 0.50                  | 0.32                         | 0.18                           | -              | -                                 | 0.95           |
| San Juan Basin Royalty Trust        | SJT      | В     | 1.00                  | 0.99                         | 0.01                           | _              | 0.88                              | 0.90           |
| Total Buy                           |          |       | 11.00                 | 4.94                         | 4.77                           | 1.29           |                                   |                |
| Pipeline and Power                  |          |       |                       |                              |                                |                |                                   |                |
| Kinder Morgan, Inc.                 | KMI      | S     | (0.50)                |                              |                                | (0.50)         | 0.36                              | 1.51           |
| Kinder Morgan Energy Partners, L.P. | KMP      | S     | (0.25)                |                              |                                | (0.25)         | 1.60                              | 1.95           |
| Kinder Morgan Management, LLC       | KMR      | S     | (0.25)                |                              |                                | (0.25)         | 1.60                              | 1.81           |
| Enbridge Energy Partners, L.P.      | EEP      | S     | (0.25)                |                              |                                | (0.25)         | 2.17                              | 1.75           |
| Enbridge Energy Management, L.L.C   | EEQ      | S     | (0.25)                |                              |                                | (0.25)         | 2.17                              | 1.66           |
| Gulfterra Energy Partners           | GTM      | S     | (0.50)                |                              |                                | (0.50)         | 1.54                              | 1.58           |
| Total Sell                          |          |       | (2.00)                |                              |                                | (2.00)         |                                   |                |

 $McDep\ Ratio = Market\ cap\ and\ Debt\ to\ present\ value\ of\ oil\ and\ gas\ and\ other\ businesses$ 

Valuation disparities remain wide for buy recommendations compared to sell recommendations. Abnormally high ratios of distributions to equity ebitda for the partnerships shows how misleading it is to promote those securities on a yield basis as though they were legitimate entities rather than Ponzi schemes.

The McDep Energy Portfolio appears to be holding its own in delivering a positive return. At the same time it appears to have low risk as measured by daily volatility relative to the stock market. The portfolio has a low McDep Ratio and low debt.

#### Kurt H. Wulff, CFA

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Table 1-1
Energy Producers
Rank by McDep Ratio: Market Cap and Debt to Present Value

|                                    |           |      | Price   |        |         | Net     |         |       |
|------------------------------------|-----------|------|---------|--------|---------|---------|---------|-------|
|                                    |           |      | (\$/sh) |        | Market  | Present | Debt/   |       |
|                                    | Symbol/   |      | 28-May  | Shares | Cap     | Value   | Present | McDep |
|                                    | Ra        | ting | 2003    | (mm)   | (\$mm)  | (\$/sh) | Value   | Ratio |
| Mega Cap                           |           |      |         |        |         |         |         |       |
| Exxon Mobil Corporation            | XOM       |      | 36.45   | 6,714  | 245,000 | 35.00   | 0.09    | 1.04  |
| BP plc                             | BP        |      | 42.10   | 3,725  | 157,000 | 45.00   | 0.16    | 0.95  |
| TotalFinaElf S.A.                  | TOT       |      | 72.50   | 1,317  | 95,500  | 85.00   | 0.16    | 0.88  |
| Royal Dutch/Shell                  | RD        | В    | 45.55   | 3,473  | 158,000 | 55.00   | 0.18    | 0.86  |
| ChevronTexaco Corporation          | CVX       | В    | 70.61   | 1,064  | 75,100  | 95.00   | 0.20    | 0.79  |
| Total or Median                    |           |      |         |        | 731,000 |         | 0.16    | 0.88  |
| Producer/Refiners - Large Cap and  | l Mid Cap | )    |         |        |         |         |         |       |
| Murphy Oil Corporation             | MUR       |      | 50.01   | 93     | 4,630   | 41.00   | 0.24    | 1.17  |
| Petro-Canada                       | PCZ       |      | 37.15   | 264    | 9,790   | 38.00   | 0.20    | 0.98  |
| Imperial Oil Limited (30%)         | IMO       |      | 33.04   | 113    | 3,750   | 36.00   | 0.12    | 0.93  |
| ENI S.p.A.                         | E         |      | 80.70   | 750    | 60,500  | 90.00   | 0.14    | 0.91  |
| Suncor Energy                      | SU        |      | 18.44   | 448    | 8,260   | 22.00   | 0.22    | 0.87  |
| Valero Energy Corporation          | VLO       |      | 37.17   | 114    | 4,240   | 50.00   | 0.50    | 0.87  |
| ConocoPhillips                     | COP       | В    | 53.83   | 682    | 36,700  | 70.00   | 0.38    | 0.86  |
| PetroChina Company Ltd (10%)       | PTR       | В    | 25.88   | 176    | 4,550   | 33.00   | 0.16    | 0.82  |
| OAO Lukoil                         | LUKOY     |      | 71.40   | 206    | 15,000  | 90.00   | 0.12    | 0.82  |
| Norsk Hydro ASA (49%)              | NHY       |      | 44.76   | 126    | 5,660   | 60.00   | 0.26    | 0.81  |
| Marathon Oil Corporation           | MRO       | В    | 25.39   | 310    | 7,870   | 40.00   | 0.31    | 0.75  |
| Petroleo Brasileiro S. A.          | PBR       | N    | 19.33   | 1,086  | 21,000  | 30.00   | 0.25    | 0.73  |
| Total or Median                    |           |      |         |        | 177,000 |         | 0.22    | 0.86  |
| Independent Natural Gas and Oil    |           |      |         |        |         |         |         |       |
| Pogo Producing Company             | PPP       |      | 42.32   | 65     | 2,730   | 38.00   | 0.22    | 1.09  |
| Occidental Petroleum Corp.         | OXY       |      | 33.24   | 383    | 12,700  | 35.00   | 0.36    | 0.97  |
| Apache Corporation                 | APA       |      | 65.16   | 159    | 10,400  | 70.00   | 0.20    | 0.95  |
| Encana Corporation                 | ECA       | В    | 36.32   | 470    | 17,100  | 40.00   | 0.21    | 0.93  |
| XTO Energy Inc.                    | XTO       | В    | 20.80   | 185    | 3,850   | 24.00   | 0.24    | 0.90  |
| Burlington Resources               | BR        | В    | 51.55   | 202    | 10,400  | 60.00   | 0.27    | 0.90  |
| Devon Energy                       | DVN       |      | 51.40   | 163    | 8,400   | 65.00   | 0.42    | 0.88  |
| Anadarko Petroleum Corp.           | APC       | В    | 49.22   | 258    | 12,700  | 60.00   | 0.30    | 0.87  |
| Unocal Corporation                 | UCL       |      | 29.88   | 255    | 7,600   | 40.00   | 0.35    | 0.83  |
| CNOOC Limited (19%)                | CEO       | В    | 28.82   | 78     | 2,250   | 35.00   | -       | 0.82  |
| Pioneer Natural Resources Company  | PXD       |      | 25.70   | 118    | 3,030   | 35.00   | 0.31    | 0.82  |
| Canadian Natural Resources Limited |           |      | 38.11   | 139    | 5,300   | 55.00   | 0.29    | 0.78  |
| Total or Median                    |           |      |         |        | 81,000  |         | 0.28    | 0.88  |
| Service                            |           |      |         |        |         |         |         |       |
| Baker Hughes Inc.                  | BHI       |      | 32.91   | 339    | 11,200  | 25.00   | 0.09    | 1.29  |
| Schlumberger Ltd.                  | SLB       |      | 47.78   | 581    | 27,800  | 44.00   | 0.22    | 1.07  |
| Halliburton Company                | HAL       |      | 23.56   | 434    | 10,200  | 22.00   | 0.25    | 1.05  |
| 1 2                                |           |      |         |        | ,       |         |         |       |

Buy/Sell rating after symbol: B - Buy, N - Neutral, S - Sell

McDep Ratio =  $\mathbf{M}$ arket  $\mathbf{c}$ ap and  $\mathbf{D}$ ebt to  $\mathbf{p}$ resent value of oil and gas and other businesses

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Table 1-2
Energy Producers
Rank by EV/Ebitda: Enterprise Value to Earnings Before Interest, Tax, Deprec.

|                                    |           |       | Price   |       |        | Div | idend or  |        |
|------------------------------------|-----------|-------|---------|-------|--------|-----|-----------|--------|
|                                    |           |       | (\$/sh) | EV/   | EV/    | Dis | tribution | PV/    |
|                                    | Symbol/   |       | 28-May  | Sales | Ebitda | P/E | NTM       | Ebitda |
|                                    | Ra        | iting | 2003    | NTM   | NTM    | NTM | (%)       | NTM    |
| Mega Cap                           |           |       |         |       |        |     |           |        |
| Exxon Mobil Corporation            | XOM       |       | 36.45   | 1.1   | 9.9    | 21  | 2.7       | 9.5    |
| BP plc                             | BP        |       | 42.10   | 1.0   | 7.7    | 26  | 3.4       | 8.2    |
| TotalFinaElf S.A.                  | TOT       |       | 72.50   | 1.1   | 7.2    | 18  | 4.4       | 8.2    |
| Royal Dutch/Shell                  | RD        | В     | 45.55   | 1.0   | 7.2    | 16  | 4.1       | 8.3    |
| ChevronTexaco Corporation          | CVX       | В     | 70.61   | 0.8   | 6.9    | 14  | 4.0       | 8.7    |
| Median                             |           |       |         | 1.0   | 7.2    | 18  | 4.0       | 8.3    |
| Producer/Refiners - Large Cap and  | l Mid Cap |       |         |       |        |     |           |        |
| ConocoPhillips                     | COP       | В     | 53.83   | 0.6   | 7.4    | 14  | 3.0       | 8.7    |
| Suncor Energy                      | SU        |       | 18.44   | 3.0   | 7.0    | 13  | 0.6       | 8.0    |
| Murphy Oil Corporation             | MUR       |       | 50.01   | 1.3   | 6.9    | 18  | 1.6       | 5.9    |
| Imperial Oil Limited (30%)         | IMO       |       | 33.04   | 1.0   | 6.4    | 12  | 1.7       | 6.9    |
| Marathon Oil Corporation           | MRO       | В     | 25.39   | 0.4   | 5.0    | 13  | 3.6       | 6.7    |
| Valero Energy Corporation          | VLO       |       | 37.17   | 0.3   | 4.8    | 5   | 1.1       | 5.5    |
| Petro-Canada                       | PCZ       |       | 37.15   | 1.5   | 4.5    | 9   | 0.7       | 4.6    |
| ENI S.p.A.                         | E         |       | 80.70   | 1.7   | 4.3    | 10  | 5.3       | 4.8    |
| Petroleo Brasileiro S. A.          | PBR       | N     | 19.33   | 1.4   | 4.2    | 7   | 7.0       | 5.7    |
| PetroChina Company Ltd (10%)       | PTR       | В     | 25.88   | 1.8   | 3.3    | 6   | 5.6       | 4.1    |
| OAO Lukoil                         | LUKOY     |       | 71.40   | 1.0   | 3.3    | 6   | 2.7       | 4.0    |
| Norsk Hydro ASA (49%)              | NHY       |       | 44.76   | 0.7   | 3.1    | 6   | 3.2       | 3.8    |
| Median                             |           |       |         | 1.2   | 4.6    | 9   | 2.8       | 5.6    |
| Independent Natural Gas and Oil    |           |       |         |       |        |     |           |        |
| XTO Energy Inc.                    | XTO       | В     | 20.80   | 5.1   | 7.5    | 15  | 0.2       | 8.4    |
| Pioneer Natural Resources Company  |           |       | 25.70   | 4.7   | 7.5    | 23  | -         | 9.2    |
| Occidental Petroleum Corp.         | OXY       |       | 33.24   | 2.5   | 6.0    | 11  | 3.1       | 6.2    |
| Apache Corporation                 | APA       |       | 65.16   | 4.2   | 5.8    | 12  | 0.6       | 6.2    |
| CNOOC Limited (19%)                | CEO       | В     | 28.82   | 3.7   | 5.5    | 13  | 3.6       | 6.7    |
| Burlington Resources               | BR        | В     | 51.55   | 3.8   | 5.5    | 12  | 1.1       | 6.1    |
| Anadarko Petroleum Corp.           | APC       | В     | 49.22   | 4.0   | 5.4    | 9   | 0.8       | 6.2    |
| Unocal Corporation                 | UCL       |       | 29.88   | 2.0   | 5.3    | 14  | 2.7       | 6.3    |
| Pogo Producing Company             | PPP       |       | 42.32   | 3.4   | 5.2    | 13  | 0.3       | 4.7    |
| Devon Energy                       | DVN       |       | 51.40   | 2.9   | 4.3    | 6   | -         | 4.9    |
| Encana Corporation                 | ECA       | В     | 36.32   | 2.0   | 4.2    | 9   | 0.8       | 4.5    |
| Canadian Natural Resources Limited | -         |       | 38.11   | 2.1   | 3.4    | 6   | 1.1       | 4.3    |
| Median                             |           |       |         | 3.5   | 5.5    | 12  | 0.8       | 6.2    |
| Service                            |           |       |         |       |        |     |           |        |
| Baker Hughes Inc.                  | BHI       |       | 32.91   | 2.3   | 13.9   | 39  | 1.4       | 10.8   |
| Schlumberger Ltd.                  | SLB       |       | 47.78   | 2.5   | 9.5    | 35  | 1.6       | 8.9    |
| Halliburton Company                | HAL       |       | 23.56   | 1.1   | 9.5    | 21  | 2.1       | 9.0    |

EV = Enterprise Value = Market Cap and Debt; Ebitda = Earnings before interest, tax, depreciation and amortization; NTM = Next Twelve Months Ended June 30, 2004; P/E = Stock Price to Earnings; PV = Present Value of oil and gas and other businesses

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Table 2-1
Energy Pipeline and Power Companies
Rank by McDep Ratio: Market Cap and Debt to Present Value

|                                     | Price |     |         |        |        |         |         |       |
|-------------------------------------|-------|-----|---------|--------|--------|---------|---------|-------|
|                                     |       |     | (\$/sh) |        | Market | Present | Debt/   |       |
|                                     | Symbo | ol/ | 28-May  | Shares | Cap    | Value   | Present | McDep |
|                                     | Rat   | ing | 2003    | (mm)   | (\$mm) | (\$/sh) | Value   | Ratio |
| Large Cap Power                     |       |     |         |        |        |         |         |       |
| Southern Company                    | SO    |     | 31.57   | 696    | 22,000 | 28.00   | 0.43    | 1.07  |
| Duke Energy Corporation             | DUK   |     | 19.18   | 832    | 16,000 | 16.00   | 0.69    | 1.06  |
| Enel S.p.a. (32%)                   | EN    |     | 34.90   | 388    | 13,500 | 37.00   | 0.40    | 0.96  |
| Exelon Corporation                  | EXC   | N   | 58.34   | 325    | 19,000 | 65.00   | 0.51    | 0.95  |
| American Electric Power Co. Inc.    | AEP   | N   | 28.53   | 348    | 9,900  | 35.00   | 0.60    | 0.92  |
| Dominion Resources                  | D     |     | 63.50   | 294    | 18,600 | 76.00   | 0.44    | 0.91  |
| Mid Cap Pipeline and Power          |       |     |         |        |        |         |         |       |
| Kinder Morgan Energy Partners, L.P. | KMP   | S   | 39.35   | 135    | 5,330  | 14.00   | 0.48    | 1.95  |
| Kinder Morgan Management, LLC       | KMR   | S   | 35.57   | 46     | 1,640  | 14.00   | 0.48    | 1.81  |
| Kinder Morgan, Inc.                 | KMI   | S   | 51.00   | 123    | 6,270  | 14.00   | 0.81    | 1.51  |
| Williams Companies                  | WMB   |     | 8.08    | 518    | 4,190  | 1.00    | 0.97    | 1.22  |
| Constellation Energy Group          | CEG   |     | 33.47   | 164    | 5,490  | 25.00   | 0.61    | 1.13  |
| AES Corporation                     | AES   |     | 7.65    | 558    | 4,270  | 1.00    | 0.98    | 1.13  |
| Dynegy Inc.                         | DYN   |     | 5.03    | 418    | 2,100  | 1.00    | 0.97    | 1.12  |
| Calpine Corporation                 | CPN   | N   | 5.22    | 381    | 1,990  | 1.00    | 0.98    | 1.10  |
| Mirant Corporation                  | MIR   |     | 3.43    | 402    | 1,380  | 1.00    | 0.96    | 1.09  |
| CMS Energy Corporation              | CMS   |     | 7.96    | 139    | 1,110  | 5.00    | 0.93    | 1.04  |
| El Paso Corporation                 | EP    | N   | 8.65    | 589    | 5,100  | 10.00   | 0.79    | 0.97  |
| Sempra Energy                       | SRE   |     | 27.12   | 206    | 5,590  | 30.00   | 0.59    | 0.96  |
| Small Cap Pipeline                  |       |     |         |        |        |         |         |       |
| Enterprise Products Part (16%)      | EPD   |     | 23.04   | 29     | 660    | 6.70    | 0.63    | 1.89  |
| Plains All Amer. Pipeline           | PAA   |     | 29.14   | 50     | 1,460  | 11.60   | 0.49    | 1.77  |
| Enbridge Energy Partners, L.P.      | EEP   | S   | 45.50   | 35     | 1,590  | 14.90   | 0.64    | 1.74  |
| Enbridge Energy Management, L.L.C   | EEQ   | S   | 41.86   | 35     | 1,470  | 14.90   | 0.64    | 1.66  |
| Gulfterra Energy Partners           | GTM   | S   | 36.66   | 55     | 2,020  | 15.70   | 0.56    | 1.58  |
| TEPPCO Partners, L.P.               | TPP   |     | 34.01   | 50     | 1,700  | 17.70   | 0.56    | 1.40  |
| Northern Border Partners            | NBP   |     | 40.65   | 44     | 1,790  | 20.40   | 0.62    | 1.37  |
| Williams Energy Partners            | WEG   |     | 43.77   | 28     | 1,210  | 29.00   | 0.38    | 1.31  |
| AmeriGas Partners, L.P.             | APU   |     | 26.68   | 49     | 1,320  | 18.30   | 0.51    | 1.22  |
| Western Gas Resources               | WGR   |     | 39.45   | 34     | 1,330  | 37.60   | 0.29    | 1.04  |
| Coal                                |       |     |         |        |        |         |         |       |
| Penn Virginia Res. Part, L.P.       | PVR   |     | 27.43   | 15     | 420    | 18.00   | -       | 1.53  |
| Consol Energy Inc.                  | CNX   |     | 21.58   | 79     | 1,700  | 5.00    | 0.88    | 1.39  |
| Peabody Energy                      | BTU   |     | 31.10   | 55     | 1,710  | 18.00   | 0.75    | 1.18  |
| Alliance Res. Part, L.P.            | ARLP  |     | 26.40   | 16     | 420    | 20.00   | 0.45    | 1.18  |
| Arch Coal                           | ACI   |     | 21.09   | 48     | 1,000  | 18.00   | 0.61    | 1.06  |
| Massey Energy                       | MEE   |     | 12.73   | 75     | 950    | 18.00   | 0.37    | 0.81  |
| Total or Median                     |       |     |         |        | 6,200  |         | 0.53    | 1.18  |

Buy/Sell rating after symbol: B - Buy, N - Neutral, S - Sell

McDep Ratio =  $\mathbf{M}$ arket  $\mathbf{c}$ ap and  $\mathbf{D}$ ebt to  $\mathbf{p}$ resent value of oil and gas and other businesses

A Weekly Analysis of Energy Stocks Using the McDep Ratio May 29, 2003

Table 2-2
Energy Pipeline and Power Companies
Rank by EV/Ebitda: Enterprise Value to Earnings Before Interest, Tax, Deprec.

|                                     |       |     | Price   |       |        | Div | idend or  |        |
|-------------------------------------|-------|-----|---------|-------|--------|-----|-----------|--------|
|                                     |       |     | (\$/sh) | EV/   | EV/    |     | tribution | PV/    |
|                                     | Symbo |     | 28-May  | Sales | Ebitda | P/E | NTM       | Ebitda |
|                                     | Rat   | ing | 2003    | NTM   | NTM    | NTM | (%)       | NTM    |
| Large Cap Power                     |       |     |         |       |        |     |           |        |
| Southern Company                    | SO    |     | 31.57   | 3.5   | 9.8    | 18  | 4.3       | 9.1    |
| Duke Energy Corporation             | DUK   |     | 19.18   | 2.4   | 9.6    | 14  | 5.7       | 9.0    |
| Enel S.p.a. (32%)                   | EN    |     | 34.90   | 2.3   | 8.6    | 27  | 4.0       | 8.9    |
| Exelon Corporation                  | EXC   | N   | 58.34   | 2.6   | 8.6    | 12  | 3.2       | 9.0    |
| Dominion Resources                  | D     |     | 63.50   | 3.5   | 8.2    | 13  | 4.1       | 9.0    |
| American Electric Power Co. Inc.    | AEP   | N   | 28.53   | 0.8   | 7.8    | 11  | 4.9       | 8.5    |
| Mid Cap Pipeline and Power          |       |     |         |       |        |     |           |        |
| Kinder Morgan Energy Partners, L.P. | KMP   | S   | 39.35   | 2.5   | 17.1   | 20  | 6.5       | 8.8    |
| Kinder Morgan Management, LLC       | KMR   | S   | 35.57   | 2.3   | 15.8   | 18  | 7.2       | 8.8    |
| Calpine Corporation                 | CPN   | N   | 5.22    | 2.4   | 13.4   | 6   | -         | 12.2   |
| Dynegy Inc.                         | DYN   |     | 5.03    | 3.0   | 12.7   | 40  | -         | 11.3   |
| Kinder Morgan, Inc.                 | KMI   | S   | 51.00   | 2.5   | 12.6   | 16  | 1.2       | 8.4    |
| AES Corporation                     | AES   |     | 7.65    | 3.8   | 11.4   | 22  | -         | 10.1   |
| Williams Companies                  | WMB   |     | 8.08    | 3.6   | 10.1   |     | 0.5       | 8.3    |
| Mirant Corporation                  | MIR   |     | 3.43    | 1.3   | 9.7    | 6   | -         | 8.9    |
| Constellation Energy Group          | CEG   |     | 33.47   | 2.5   | 9.1    | 15  | 3.1       | 8.1    |
| CMS Energy Corporation              | CMS   |     | 7.96    | 1.1   | 9.1    | 10  | -         | 8.7    |
| Sempra Energy                       | SRE   |     | 27.12   | 2.2   | 8.4    | 10  | 3.7       | 8.7    |
| El Paso Corporation                 | EP    | N   | 8.65    | 2.4   | 6.8    | 6   | 1.8       | 6.9    |
| Median Small Cap Pipeline           |       |     |         | 2.4   | 10.1   | 13  | 0.5       | 8.7    |
| Enterprise Products Part (16%)      | EPD   |     | 23.04   | 1.9   | 17.1   |     | 0.9       | 9.0    |
| Plains All Amer. Pipeline           | PAA   |     | 29.14   | 0.2   | 15.9   | 24  | 7.4       | 9.0    |
| Enbridge Energy Partners, L.P.      | EEP   | S   | 45.50   | 2.1   | 15.7   | 34  | 7.9       | 9.0    |
| Enbridge Energy Management, L.L.C   | EEQ   | S   | 41.86   | 2.0   | 14.9   | 31  | 8.6       | 9.0    |
| Gulfterra Energy Partners           | GTM   | S   | 36.66   | 5.3   | 14.2   | 23  | 7.4       | 9.0    |
| TEPPCO Partners, L.P.               | TPP   |     | 34.01   | 1.1   | 12.6   | 18  | 7.1       | 9.0    |
| Northern Border Partners            | NBP   |     | 40.65   | 7.1   | 12.4   | 15  | 7.9       | 9.0    |
| Williams Energy Partners            | WEG   |     | 43.77   | 4.1   | 11.2   | 13  | 6.9       | 8.5    |
| AmeriGas Partners, L.P.             | APU   |     | 26.68   | 1.7   | 11.0   | 26  | 8.2       | 9.0    |
| Western Gas Resources               | WGR   |     | 39.45   | 0.7   | 7.6    | 17  | -         | 7.4    |
| Median                              |       |     |         | 1.9   | 13.4   | 23  | 7.4       | 9.0    |
| Coal                                |       |     |         |       |        |     |           |        |
| Consol Energy Inc.                  | CNX   |     | 21.58   | 2.2   | 13.5   | 49  | 2.6       | 9.7    |
| Penn Virginia Res. Part, L.P.       | PVR   |     | 27.43   | 10.1  | 13.1   | 15  | 7.3       | 8.6    |
| Peabody Energy                      | BTU   |     | 31.10   | 1.7   | 10.6   | 26  | 1.3       | 9.0    |
| Arch Coal                           | ACI   |     | 21.09   | 1.6   | 9.6    | 22  | 1.1       | 9.0    |
| Alliance Res. Part, L.P.            | ARLP  |     | 26.40   | 1.3   | 8.2    | 22  | 7.6       | 7.0    |
| Massey Energy                       | MEE   |     | 12.73   | 1.3   | 7.3    | 2.4 | 1.3       | 8.9    |
| Median                              |       |     |         | 1.6   | 10.1   | 24  | 1.9       | 8.9    |

EV = Enterprise Value = Market Cap and Debt; Ebitda = Earnings before interest, tax, depreciation and amortization; NTM = Next Twelve Months Ended June 30, 2004; P/E = Stock Price to Earnings; PV = Present Value of oil and gas and other businesses

A Weekly Analysis of Energy Stocks Using the McDep Ratio May 29, 2003

Table 3-1
Independent Natural Gas and Oil Producers - Small Cap
Rank by McDep Ratio: Market Cap and Debt to Present Value

|                                     |          |       | Price<br>(\$/sh) |        | Market        | Net<br>Present | Debt/             |       |
|-------------------------------------|----------|-------|------------------|--------|---------------|----------------|-------------------|-------|
|                                     | Symbol/  |       | (5/sn)<br>28-May | Shares |               | Value          | Present           | МсДер |
|                                     | •        | tin a | 2003             | (mm)   | Сар<br>(\$тт) | (\$/sh)        | r reseni<br>Value | Ratio |
|                                     | Rat      | ing   | 2003             | (mm)   | (ømm)         | $(\varphi/SH)$ | vaiue             | Кино  |
| Short Life                          |          |       |                  |        |               |                |                   |       |
| Dorchester Minerals, L.P.           | DMLP     |       | 17.56            | 27.0   | 470           | 13.00          | -                 | 1.35  |
| Spinnaker Exploration Company       | SKE      |       | 25.64            | 33.8   | 870           | 25.00          | -                 | 1.03  |
| Newfield Exploration Company        | NFX      |       | 37.49            | 51.7   | 1,940         | 40.00          | 0.31              | 0.96  |
| Energy Partners Ltd.                | EPL      | В     | 11.16            | 36.4   | 406           | 12.00          | 0.22              | 0.95  |
| Southwestern Energy Company         | SWN      |       | 15.00            | 36.0   | 540           | 17.00          | 0.30              | 0.92  |
| Stone Energy Company                | SGY      |       | 39.60            | 26.5   | 1,050         | 46.00          | 0.27              | 0.90  |
| Cimarex Energy Company              | XEC      |       | 21.26            | 41.0   | 870           | 24.00          | 0.03              | 0.89  |
| Denbury Resources Inc.              | DNR      |       | 12.05            | 55.0   | 660           | 15.00          | 0.29              | 0.86  |
| Chesapeake Energy Corporation       | CHK      |       | 10.04            | 220    | 2,210         | 14.00          | 0.38              | 0.83  |
| St. Mary Land and Exploration Compa | r SM     |       | 27.90            | 29.0   | 810           | 35.00          | 0.11              | 0.82  |
| Wesport Resources Corporation       | WRC      |       | 22.01            | 68.0   | 1,500         | 30.00          | 0.29              | 0.81  |
| Forest Oil Corporation              | FST      | N     | 23.85            | 48.2   | 1,150         | 35.00          | 0.33              | 0.79  |
| The Houston Exploraton Company      | THX      |       | 30.66            | 31.0   | 950           | 45.00          | 0.16              | 0.73  |
| Total or Median                     |          |       |                  |        | 13,400        |                | 0.27              | 0.89  |
| Long Life                           |          |       |                  |        |               |                |                   |       |
| Ultra Petroleum Corp.               | UPL      |       | 11.70            | 78.0   | 910           | 7.00           | 0.15              | 1.57  |
| Unit Corporation                    | UNT      |       | 21.85            | 43.6   | 950           | 18.00          | 0.04              | 1.21  |
| Quicksilver Resources Inc.          | KWK      |       | 24.90            | 20.4   | 510           | 25.00          | 0.35              | 1.00  |
| Penn Virginia Corporation           | PVA      |       | 41.62            | 9.0    | 380           | 45.00          | 0.06              | 0.93  |
| Evergreen Resources, Inc.           | EVG      |       | 52.75            | 22.0   | 1,160         | 60.00          | 0.10              | 0.89  |
| Encore Acquisition Corp. (25%)      | EAC      |       | 18.95            | 7.0    | 133           | 24.00          | 0.19              | 0.83  |
| Swift Energy Company                | SFY      |       | 11.25            | 27.2   | 310           | 16.00          | 0.43              | 0.83  |
| Magnum Hunter Resources, Inc.       | MHR      |       | 6.89             | 69.0   | 480           | 11.00          | 0.45              | 0.79  |
| Vintage Petroleum, Inc.             | VPI      |       | 10.26            | 63.0   | 650           | 20.00          | 0.40              | 0.71  |
| Total or Median                     |          |       |                  |        | 5,500         |                | 0.19              | 0.89  |
| Canadian Royalty Trusts             |          |       |                  |        |               |                |                   |       |
| Provident Energy Trust              | PVX      |       | 8.36             | 63.5   | 530           | 6.00           | 0.23              | 1.30  |
| Enerplus Resources Fund             | ERF      |       | 23.50            | 75.0   | 1,760         | 20.00          | 0.16              | 1.15  |
| Pengrowth Energy Trust              | PGH      |       | 11.36            | 110.0  | 1,250         | 11.00          | 0.16              | 1.03  |
| Canadian Oil Sands Trust (US\$)     | COS_u.TO | В     | 25.20            | 79.5   | 2,000         | 45.00          | 0.16              | 0.63  |
| Total or Median                     |          |       |                  |        | 5,500         |                | 0.16              | 1.09  |
| Natural Gas Royalty Trusts          |          |       |                  |        |               |                |                   |       |
| Cross Timbers Royalty Trust         | CRT      |       | 24.09            | 6.0    | 145           | 22.10          | -                 | 1.09  |
| Hugoton RoyaltyTrust (46%)          | HGT      |       | 17.32            | 18.4   | 320           | 16.60          | -                 | 1.04  |
| San Juan Basin Royalty Trust        | SJT      | В     | 17.51            | 46.6   | 820           | 19.50          | -                 | 0.90  |
| Micro Cap                           |          |       |                  |        |               |                |                   |       |
| Abraxas Petroleum Corporation       | ABP      |       | 1.03             | 30.0   | 31            | 1.00           | 0.85              | 1.01  |
| Purcell Energy, Ltd. (US\$)         | PEL.TO   | N     | 1.89             | 31.2   | 59            | 2.80           | 0.26              | 0.76  |

Buy/Sell rating after symbol: B - Buy, N - Neutral, S - Sell

McDep Ratio =  $\mathbf{M}$ arket  $\mathbf{c}$ ap and  $\mathbf{D}$ ebt to  $\mathbf{p}$ resent value of oil and gas and other businesses

A Weekly Analysis of Energy Stocks Using the McDep Ratio May 29, 2003

Table 3-2
Independent Natural Gas and Oil Producers - Small Cap
Rank by EV/Ebitda: Enterprise Value to Earnings Before Interest, Tax, Deprec.

|                                      |          |      | Price<br>(\$/sh) | EV/   | EV/    |     | vidend or<br>tribution | PV/    |
|--------------------------------------|----------|------|------------------|-------|--------|-----|------------------------|--------|
|                                      | Symbol/  |      | 28-May           | Sales | Ebitda | P/E | NTM                    | Ebitda |
|                                      | Ra       | ting | 2003             | NTM   | NTM    | NTM | (%)                    | NTM    |
| Short Life                           |          |      |                  |       |        |     |                        |        |
| Dorchester Minerals, L.P.            | DMLP     |      | 17.56            | 8.0   | 9.9    | 13  | 9.1                    | 7.3    |
| Forest Oil Corporation               | FST      |      | 23.85            | 3.5   | 5.7    | 18  | -                      | 7.2    |
| Southwestern Energy Company          | SWN      |      | 15.00            | 2.6   | 5.3    | 10  | -                      | 5.8    |
| Chesapeake Energy Corporation        | CHK      |      | 10.04            | 3.6   | 5.3    | 11  | 1.2                    | 6.4    |
| Wesport Resources Corporation        | WRC      |      | 22.01            | 3.4   | 4.8    | 14  | -                      | 5.9    |
| Cimarex Energy Company               | XEC      |      | 21.26            | 3.2   | 4.7    | 13  | -                      | 5.3    |
| St. Mary Land and Exploration Compar | r SM     |      | 27.90            | 3.0   | 4.6    | 13  | 0.4                    | 5.7    |
| Energy Partners Ltd.                 | EPL      | В    | 11.16            | 2.7   | 4.6    |     | -                      | 4.8    |
| Denbury Resources Inc.               | DNR      |      | 12.05            | 3.0   | 4.1    | 8   | -                      | 4.8    |
| Stone Energy Company                 | SGY      |      | 39.60            | 2.9   | 3.9    | 8   | -                      | 4.4    |
| Spinnaker Exploration Company        | SKE      |      | 25.64            | 3.3   | 3.7    | 13  | -                      | 3.6    |
| Newfield Exploration Company         | NFX      |      | 37.49            | 2.7   | 3.5    | 7   | -                      | 3.6    |
| The Houston Exploraton Company       | THX      |      | 30.66            | 2.5   | 3.0    | 7   | -                      | 4.1    |
| Median                               |          |      |                  | 3.0   | 4.6    | 12  | -                      | 5.3    |
| Long Life                            |          |      |                  |       |        |     |                        |        |
| Ultra Petroleum Corp.                | UPL      |      | 11.70            | 11.0  | 17.9   | 35  | -                      | 11.4   |
| Evergreen Resources, Inc.            | EVG      |      | 52.75            | 6.7   | 9.5    | 16  | -                      | 10.7   |
| Unit Corporation                     | UNT      |      | 21.85            | 4.0   | 9.1    | 23  | -                      | 7.6    |
| Quicksilver Resources Inc.           | KWK      |      | 24.90            | 4.6   | 6.8    | 12  | -                      | 6.8    |
| Swift Energy Company                 | SFY      |      | 11.25            | 3.8   | 5.8    | 19  | -                      | 7.0    |
| Encore Acquisition Corp. (25%)       | EAC      |      | 18.95            | 3.7   | 5.6    | 14  | -                      | 6.8    |
| Penn Virginia Corporation            | PVA      |      | 41.62            | 2.7   | 5.3    | 14  | 2.2                    | 5.7    |
| Magnum Hunter Resources, Inc.        | MHR      |      | 6.89             | 3.0   | 5.2    | 12  | -                      | 6.5    |
| Vintage Petroleum, Inc.              | VPI      |      | 10.26            | 2.3   | 4.4    | 43  | 1.6                    | 6.2    |
| Canadian Royalty Trusts              |          |      |                  |       |        |     |                        |        |
| Enerplus Resources Fund              | ERF      |      | 23.50            | 5.6   | 7.4    | 13  | 12.2                   | 6.5    |
| Canadian Oil Sands Trust (US\$)      | COS_u.TO | В    | 25.20            | 3.5   | 6.6    | 7   | 5.6                    | 10.5   |
| Pengrowth Energy Trust               | PGH      |      | 11.36            | 4.1   | 6.2    | 14  | 16.6                   | 6.0    |
| Provident Energy Trust               | PVX      |      | 8.36             | 3.9   | 5.6    | 12  | 18.5                   | 4.3    |
| Natural Gas Royalty Trusts           |          |      |                  |       |        |     |                        |        |
| Cross Timbers Royalty Trust          | CRT      |      | 24.09            | 7.1   | 9.9    | 10  | 9.7                    | 9.0    |
| Hugoton RoyaltyTrust (46%)           | HGT      |      | 17.32            | 5.3   | 7.0    | 8   | 12.8                   | 6.7    |
| San Juan Basin Royalty Trust         | SJT      | В    | 17.52            | 5.6   | 6.9    | 8   | 12.9                   | 7.6    |
| San Juan Dasin Royalty Hust          | DJ 1     | ט    | 17.31            | 5.0   | 0.7    | o   | 14.7                   | 7.0    |
| Micro Cap                            |          |      |                  |       |        |     |                        |        |
| Abraxas Petroleum Corporation        | ABP      |      | 1.03             | 6.6   | 12.1   |     | -                      | 12.0   |
| Purcell Energy, Ltd. (US\$)          | PEL.TO   | N    | 1.89             | 3.2   | 4.3    | 9   | -                      | 5.6    |

EV = Enterprise Value = Market Cap and Debt; Ebitda = Earnings before interest, tax, depreciation and amortization; NTM = Next Twelve Months Ended June 30, 2004; P/E = Stock Price to Earnings; PV = Present Value of oil and gas and other businesses