Buy a Small Cap Natural Gas and Oil Producer

Summary and Recommendation

Among 24 small cap natural gas and oil producers, recommended **Canadian Oil Sands Trust (COS_u.TO)** and **San Juan Basin Royalty Trust (SJT)** offer low McDep Ratios, low or no debt, efficient operations and long life. Recommended **Energy Partners** (**EPL**) offers reasonable value, medium debt and participation in the rewards and risks of reinvestment. McDep Ratios are lower this week for the small cap producers as we raise our estimate of present value by about 10%. The type of fundamental analysis we detail does not shine the same favorable light on high greed partnerships like sell recommended **El Paso Energy Partners (EPN)**. Because we see the high greed partnerships as financially engineered derivatives rather than stocks, we italicize the issues and their sponsors in the valuation tables. In that way we flag the high risk we see in deceptive schemes compared to normal securities. With that modification, buy and sell recommendations are ranked in our regular format (see Table 1-1, 1-2, 2-1, 2-2, 3-1, 3-2).

The Bond Market and the Energy Thesis

Subject to continuing analysis, we see the bond market pointing the way for investments. First, the Ten-Year Treasury Inflation Protected Security (TIPS) is setting new lows for real yield almost daily implying an increasingly stagnant economic outlook. Will the stagnation be deflationary as in the 1930s? Or will it be inflationary as in the 1970s? It may be both. Second, the Ten-Year Treasury Note (TN) is approaching the October low in yield. That implies deflation of debt that occurs when over leveraged owners of assets are not able to grow out of the burden of their fixed obligations. Third, a faster decline in the real yield on TIPS than the nominal yield on TN implies rising inflation expectations.

Our approach to taking advantage of that possible scenario is to emphasize valuation with the McDep Ratio to help us find investments at prices low enough to promise a real return. We resist the ravages of deflation by avoiding high debt issues. Finally, energy investments are particularly effective at protecting against inflation. In short, buy low McDep Ratio, low debt, energy stocks.

Upgrade Values of Small Cap Energy Producers

Making weekly calculations of valuation estimates, we have been keeping a close eye on natural gas royalty trusts. Comparing the progression of weekly advances with estimates

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for 21 additional small cap producers we raise present value for the remaining issues to bring them in line with the improving energy investment outlook.

SJT offers competitive value in the group and we like the low risk characteristics of long life reserves and no debt. Further we like the basic honesty of low fees. COS seems to offer even better value if one can accurately compare the natural gas value of SJT with the oil value of COS. Life is exceedingly long, debt is low and fees are also low. SJT and COS also offer high NTM distributions estimated at 13.7% and 5.6% respectively.

Most of the remaining producers have higher resource risk as they reinvest almost all of their cash flow as active explorers and developers. Recommended EPL is representative of producers that are active in the Gulf of Mexico where resource life is short.

If we were to look beyond our recommended stocks we might turn first to **Encore Acquisition Corporation (EAC)** whose chairman has a long record of making money for oil and gas investors. In fact, Mr. Brumley formed SJT, and founded the company that formed **Hugoton Royalty Trust (HGT)** and **Cross Timbers Royalty Trust (CRT)**.

One might pick some additional stocks by looking for McDep Ratio below 1.0, ratio of debt to present value less than 0.35, reserve life of 7.0 years or higher and no high greed taint. Besides the recommended issues SJT, COS, and EPL, small cap producers that meet those criteria are EAC, HGT, Purcell Energy (PEL.TO), Forest Oil (FST), Western Gas Resources (WGR), Southwestern Energy (SWN), Pengrowth Energy Trust (PGH) and Enerplus Resources Fund (ERF).

Step by Step to McDep

Two weeks ago we described in qualitative terms how we might estimate Present Value, PV, as the product of Ebitda and the multiple of PV/Ebitda (see *Meter Reader*, February 20, 2003). Now we elaborate in quantitative terms for small cap producers. Though valuation may be boring, we think it is essential to have a confident sense of it in order to put any management presentation or investment recommendation in context. Investors who have a better understanding of what an investment might be worth will make better buy and sell decisions, we believe.

To help in the explanation we create a separate table of Cash Flow Life and Reserve Life (see table on next page). Cash flow life is another term for cash flow multiple, EV/Ebitda or PV/Ebitda. We like the connotation that cash flow life and reserve life should be related. It is simple logic, that the longer reserves last, the longer cash flow lasts. A long reserve life should justify a long cash flow life. Long cash flow life can be translated back as high cash flow multiple.

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Small Cap Natural Gas and Oil Producers Cash Flow Life and Reserve Life

			Price	EV/	Adjusted	NA	D1//	
	C		(\$/sh) 5 Mari	EV/	Reserves/	Gas/	PV/	M.D
	Symbol/		5-Mar 2003	Ebitda NTM	Production NTM	Ebitda (%)	Ebitda NTM	McDep Datia
	ка	ting	2003	IN I IVI	IN I IV I	(%)	IN I IV I	Ratio
Canadian Oil Sands Trust (US\$)	COS_u.TO	В	24.05	4.5	20.0	-	7.4	0.60
Abraxas Petroleum Corporation	ABP		0.80	6.2	16.3	73	7.5	0.83
Quicksilver Resources Inc.	KWK		23.35	5.6	14.7	86	5.8	0.96
Hugoton RoyaltyTrust (46%)	HGT		15.17	5.3	13.3	94	6.3	0.85
Encore Acquisition Corp. (25%)	EAC		18.35	4.6	12.7	19	5.7	0.81
San Juan Basin Royalty Trust	SJT	В	15.87	6.1	12.1	99	6.9	0.88
Swift Energy Company	SFY		9.00	4.6	12.0	37	6.1	0.75
Cross Timbers Royalty Trust	CRT		21.40	7.8	11.3	62	7.7	1.02
Enerplus Resources Fund	ERF		19.81	5.6	11.1	53	5.7	0.99
Magnum Hunter Resources, Inc.	MHR		5.78	4.2	11.0	71	5.6	0.74
Unit Corporation	UNT		21.00	8.1	10.7	67	7.0	1.16
Penn Virginia Corporation	PVA		37.05	4.3	10.6	74	5.2	0.83
Forest Oil Corporation	FST	Ν	22.42	4.7	9.6	80	6.2	0.76
Purcell Energy, Ltd. (US\$)	PEL.TO	Ν	2.18	4.5	9.1	71	5.4	0.84
Southwestern Energy Company	SWN		12.34	4.3	9.1	82	5.3	0.81
Pengrowth Energy Trust	PGH		10.14	5.0	8.9	39	5.4	0.93
Dorchester Minerals, L.P.	DMLP		14.96	7.5	8.2	85	6.5	1.15
Western Gas Resources	WGR		33.10	6.6	8.0	44	7.1	0.92
Energy Partners Ltd.(30%)	EPL	В	10.90	4.1	7.0	60	4.3	0.94
Stone Energy Company	SGY		34.60	3.1	6.4	67	3.8	0.82
Provident Energy Trust	PVX		7.74	4.5	5.9	61	3.7	1.22
Pogo Producing Company	PPP		39.67	4.7	5.8	39	4.5	1.03
Spinnaker Exploration Company	SKE		18.63	2.4	3.8	85	3.3	0.75
Newfield Exploration Company	NFX		34.43	3.0	3.8	80	3.3	0.90

EV = Enterprise Value = Market Cap and Debt; Ebitda = Earnings before interest, tax, depreciation

and amortization; NTM = Next Twelve Months Ended March 31, 2004

PV = Present Value of oil and gas and other businesses

Italicized issues are subject to, or sponsor, deceptive compensation

arrangements that threaten value and financial viability, in our opinion.

The first cash flow multiple in the table, EV/Ebitda, is the multiple as measured in the market before we attempt to say what it should be. The numerator is the market cap and debt as in the McDep Ratio. The denominator is projected cash flow for the Next Twelve Months, NTM, ended March 31, 2004.

As a base for projections, actual results for the most recently completed quarter have been reported by most entities. Some of the Canadian managements, not COS, are a bit slow in disclosing latest results.

While projections have to be subjective, we try to keep volumes and costs close to those most recently reported. The most volatile variable is price that we take from the futures market. We update our cash flow estimates for the royalty trusts weekly and for the current discussion we have also updated cash flow estimates for each of the 24 producers.

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Reserve information for the end of 2002 has been reported in sketchy format where it has been reported, but not in detail yet for more than a few producers. We use what we have to calculate the ratio to NTM production that we call reserve life. In addition we make an adjustment that weights undeveloped reserves at half of developed reserves. In some cases we have to make further adjustments for consistency. For COS whose production would last indefinitely, we arbitrarily assess reserve life at 20 years. We rank the 24 producers by reserve life in descending order.

Long cash flow life and long reserve life do tend to go together. Statistically, the correlation coefficient is 0.37, implying that reserve life explains 37% of the variation in EV/Ebitda.

The correlation of PV/Ebitda with reserve life is 79%. For current Ebitda estimates, PV/Ebitda can be approximated as 3.03 plus 0.26 times reserve life. Then by applying that multiple to Ebitda, one can estimate PV, the denominator of the McDep Ratio. Finally the estimate can be refined by considering additional factors and/or modifying any of the elements. In our experience, the resulting McDep Ratio can be used to improve the odds for making money in energy stocks and to help avoid losing money in energy stocks.

Spinnaker is an interesting valuation example. A year ago a high McDep Ratio put Spinnaker near the top of the ranking. Today the same stock is about half the price and near the bottom of the ranking.

Kurt H. Wulff, CFA

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Table L-1 Mega Cap and Large Cap Energy Companies Rank by McDep Ratio: Market Cap and Debt to Present Value

		Price			Net Market Dreamt Dekt/				
	C		(\$/sh) 5 M	C1	Market	Present	Debt/	M.D	
	Symbol/	4 :	5-Mar 2003	Shares	Cap	Value (\$/sh)	Present Value	McDep Ratio	
Maga Can	Kai	ting	2003	(mm)	(\$mm)	(\$/SN)	value	Katio	
Mega Cap Exxon Mobil Corporation	ХОМ		34.92	6,787	237,000	37.00	0.09	0.95	
BP plc	BP		34.92 39.27	3,735	147,000	52.00	0.09	0.93	
TotalFinaElf S.A.	ыг ТОТ		59.27 66.45	1,317	87,500	90.00	0.14	0.79	
Royal Dutch/Shell	RD	В	40.23	3,473	140,000	60.00	0.13	0.78	
ChevronTexaco Corporation	CVX	B	40.23 65.95	1,062	70,100	101.00	0.18	0.73	
Total or Mediar		D	05.95	1,002	682,000	101.00	0.17	0.71	
Energy Infrastructure	l				082,000		0.15	0.78	
Southern Company	SO		28.58	701	20,000	23.90	0.47	1.10	
Duke Energy Corporation	DUK		13.20	822	10,900	15.00	0.73	0.97	
American Electric Power Co. Inc.	AEP	Ν	21.95	326	7,200	27.40	0.74	0.95	
Enel S.p.a. (32%)	EN		29.25	388	11,400	32.70	0.39	0.94	
Dominion Resources	D		54.79	269	14,700	76.20	0.45	0.85	
Exelon Corporation	EXC	Ν	49.12	323	15,900	70.80	0.45	0.83	
El Paso Corporation	EP	Ν	4.96	590	2,900	20.00	0.66	0.74	
Total or Median	ı				63,000		0.56	0.89	
Natural Gas and Oil									
Occidental Petroleum Corp.	OXY		30.12	380	11,500	35.00	0.36	0.91	
Encana Corporation	ECA	В	33.12	470	15,600	38.00	0.27	0.91	
OAO Lukoil	LUKOY		62.00	299	18,600	70.00	0.08	0.90	
Devon Energy	DVN		49.50	163	8,100	65.00	0.42	0.86	
ENI S.p.A.	E		73.95	776	57,400	90.00	0.17	0.85	
Burlington Resources	BR	В	46.55	202	9,400	60.00	0.26	0.83	
Anadarko Petroleum Corp.	APC		46.25	258	11,900	60.00	0.25	0.83	
ConocoPhillips	COP	В	51.38	680	35,000	75.00	0.36	0.80	
Unocal Corporation	UCL		26.40	245	6,500	40.00	0.37	0.79	
Marathon Oil Corporation	MRO	В	23.38	310	7,300	40.00	0.37	0.74	
Petroleo Brasileiro S. A.	PBR	Ν	13.00	1,086	14,100	30.00	0.27	0.59	
Total or Median	ı				184,000		0.27	0.83	
Service									
Baker Hughes Inc.	BHI		30.33	339	10,300	25.00	0.09	1.20	
Halliburton Company	HAL		20.00	434	8,700	22.00	0.25	0.93	
Schlumberger Ltd.	SLB		40.17	581	23,300	44.00	0.22	0.93	

Buy/Sell rating after symbol: B - Buy, N - Neutral, S - Sell

McDep Ratio = Market cap and **Debt** to **p**resent value of oil and gas and other businesses *Italicized issues are subject to, or sponsor, deceptive compensation*

arrangements that threaten value and financial viability, in our opinion.

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Table L-2

Mega Cap and Large Cap Energy Companies Rank by EV/Ebitda: Enterprise Value to Earnings Before Interest, Tax, Deprec.

Symbol/ RatingSales SolesEbit da Ebit daP/ENTMP/DMega CapExxon Mobil CorporationXOM 34.92 1.2 8.4 17 2.6 8.9 BP plcBP 39.27 0.9 6.8 14 3.7 8.6 Chevron Texaco CorporationCVXB 65.95 0.9 5.9 12 4.2 8.2 Royal Dutch/ShellRDB 40.23 0.9 5.7 11 4.6 7.8 Total Fina Elf S.A.TOT 66.45 1.0 5.7 12 4.2 8.2 Energy Infrastructure				Price (\$/sh)	EV/	EV/		idend or ribution	PV/
Rating 2003 NTM NTM NTM (%) NTM Mega Cap Exxon Mobil Corporation XOM 34.92 1.2 8.4 17 2.6 8.9 BP plc BP 39.27 0.9 6.8 14 3.7 8.6 ChevronTexaco Corporation CVX B 65.95 0.9 5.9 12 4.2 8.2 Royal Dutch/Shell RD B 40.23 0.9 5.7 11 4.6 7.8 TotalFinaElf S.A. TOT 66.45 1.0 5.7 12 4.2 8.2 Bouthern Company SO 28.58 3.4 9.9 17 4.7 9.0 Duke Energy Corporation DUK 13.20 2.3 9.3 9 8.3 9.6 American Electric Power Co. Inc. AEP N 21.95 0.5 8.5 7 10.9 9.0 Energy Infrastructure EN 21.95 0.5 8.5 7		Symbol/		(.)					
Mega CapExxon Mobil CorporationXOM 34.92 1.2 8.4 17 2.6 8.9 BP plcBP 39.27 0.9 6.8 14 3.7 8.6 Chevron Texaco CorporationCVXB 65.95 0.9 5.9 12 4.2 8.2 Royal Dutch/ShellRDB 40.23 0.9 5.7 11 4.6 7.8 TotalFinaElf S.A.TOT 66.45 1.0 5.7 12 4.5 7.3 <i>Median</i> 0.9 5.9 12 4.2 8.2 Southern CompanySO 28.58 3.4 9.9 17 4.7 9.0 Duke Energy CorporationDUK 13.20 2.3 9.3 9 8.3 9.6 American Electric Power Co. Inc.AEPN 21.95 0.5 8.5 7 10.9 9.0 Energy GorporationDUK 13.20 2.3 9.3 9 8.3 9.6 American Electric Power Co. Inc.AEPN 21.95 0.5 8.5 7 10.9 9.0 Enel S.p.a. (32%)EN 29.25 2.3 8.4 35 5.5 9.0 Dominion ResourcesD 54.79 3.2 7.6 11 4.7 9.0 Exelon CorporationEXCN 49.12 2.3 7.5 11 3.6 9.0 <i>I laso Corporation</i> EPN 4.96 2.1 5.7 3 17		2	ting						
Exxon Mobil CorporationXOM 34.92 1.2 8.4 17 2.6 8.9 BP plcBP 39.27 0.9 6.8 14 3.7 8.6 ChevronTexaco CorporationCVXB 65.95 0.9 5.9 12 4.2 8.2 Royal Dutch/ShellRDB 40.23 0.9 5.7 11 4.6 7.8 TotalFinaElf S.A.TOT 66.45 1.0 5.7 12 4.5 7.3 <i>Median</i> 0.9 5.9 12 4.2 8.2 Energy InfrastructureSouthern CompanySO 28.58 3.4 9.9 17 4.7 9.0 Duke Energy CorporationDUK 13.20 2.3 9.3 9 8.3 9.6 American Electric Power Co. Inc.AEPN 21.95 0.5 8.5 7 10.9 9.0 Enel S.p.a. (32%)EN 29.25 2.3 8.4 35 5.5 9.0 Dominion ResourcesD 54.79 3.2 7.6 11 4.7 9.0 Exelon CorporationEXCN 49.12 2.3 7.5 11 3.6 9.0 <i>El Paso Corporation</i> EPN 4.96 2.1 5.7 31 7.5 7.7 <i>Median</i> 2.3 7.5 11 3.6 9.0 9.0 6.7 Natural Gas and OilConocoPhi	Mega Cap			2000				(,)	
BP plcBP 39.27 0.9 6.8 14 3.7 8.6 ChevronTexaco CorporationCVXB 65.95 0.9 5.9 12 4.2 8.2 Royal Dutch/ShellRDB 40.23 0.9 5.7 11 4.6 7.8 TotalFinaElf S.A.TOT 66.45 1.0 5.7 12 4.5 7.3 Median 0.9 5.9 12 4.2 8.2 Energy Infrastructure 0.9 5.9 12 4.2 8.2 Southern CompanySO 28.58 3.4 9.9 17 4.7 9.0 Duke Energy CorporationDUK 13.20 2.3 9.3 9 8.3 9.6 American Electric Power Co. Inc.AEPN 21.95 0.5 8.5 7 10.9 9.0 Enel S.p.a. (32%) EN 29.25 2.3 8.4 35 5.5 9.0 Dominion ResourcesD 54.79 3.2 7.6 11 4.7 9.0 Exelon CorporationEXCN 49.12 2.3 7.5 11 3.6 9.0 <i>El Paso Corporation</i> EPN 4.96 2.1 5.7 31 7.5 9.0 MedianCOPB 51.38 0.7 6.0 9 3.1 7.4 ENI S.p.A.E 73.95 1.5 5.7 11 5.0 6.7 Encana CorporationECAB 33.12 <		XOM		34.92	1.2	8.4	17	2.6	8.9
$\begin{array}{c ccccccccccccccccccccccccccccccccccc$		BP		39.27	0.9	6.8	14	3.7	8.6
$\begin{array}{c ccccccccccccccccccccccccccccccccccc$	-	CVX	В	65.95	0.9	5.9	12	4.2	8.2
$\begin{array}{c ccccccccccccccccccccccccccccccccccc$		RD	В	40.23	0.9	5.7	11	4.6	7.8
Energy Infrastructure Southern Company SO 28.58 3.4 9.9 17 4.7 9.0 Duke Energy Corporation DUK 13.20 2.3 9.3 9 8.3 9.6 American Electric Power Co. Inc. AEP N 21.95 0.5 8.5 7 10.9 9.0 Enel S.p.a. (32%) EN 29.25 2.3 8.4 35 5.5 9.0 Dominion Resources D 54.79 3.2 7.6 11 4.7 9.0 Exelon Corporation EXC N 49.12 2.3 7.5 11 3.6 9.0 Exelon Corporation EXC N 49.12 2.3 7.5 11 3.6 9.0 Evelon Corporation EXC N 49.96 2.1 5.7 3 17.5 7.7 Median 2.3 8.4 11 5.5 9.0 9.0 9.0 9.0 9.0 9.0 9.0 9.0 9.0 9.0 9.0 9.0 9.0 9.0 9.0		TOT		66.45	1.0	5.7	12	4.5	7.3
Southern CompanySO 28.58 3.4 9.9 17 4.7 9.0 Duke Energy CorporationDUK 13.20 2.3 9.3 9 8.3 9.6 American Electric Power Co. Inc.AEPN 21.95 0.5 8.5 7 10.9 9.0 Enel S.p.a. (32%) EN 29.25 2.3 8.4 35 5.5 9.0 Dominion ResourcesD 54.79 3.2 7.6 11 4.7 9.0 Exelon CorporationEXCN 49.12 2.3 7.5 11 3.6 9.0 El Paso CorporationEPN 4.96 2.1 5.7 3 17.5 7.7 Median 2.3 8.4 11 5.5 9.0 Natural Gas and OilCOPB 51.38 0.7 6.0 9 3.1 7.4 Encana CorporationECAB 33.12 2.2 5.1 10 0.8 5.7 Anadarko Petroleum Corp.APC 46.25 3.5 5.0 9 0.9 6.0	Median				0.9	5.9	12	4.2	8.2
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American Electric Power Co. Inc.AEPN 21.95 0.5 8.5 7 10.9 9.0 Enel S.p.a. (32%)EN 29.25 2.3 8.4 35 5.5 9.0 Dominion ResourcesD 54.79 3.2 7.6 11 4.7 9.0 Exelon CorporationEXCN 49.12 2.3 7.5 11 3.6 9.0 El Paso CorporationEPN 4.96 2.1 5.7 3 17.5 7.7 Median 2.3 8.4 11 5.5 9.0 Natural Gas and OilConocoPhillipsCOPB 51.38 0.7 6.0 9 3.1 7.4 ENI S.p.A.E 73.95 1.5 5.7 11 5.0 6.7 Encana CorporationECAB 33.12 2.2 5.1 10 0.8 5.7 Anadarko Petroleum Corp.APC 46.25 3.5 5.0 9 0.9 6.0	Southern Company	SO		28.58	3.4	9.9	17	4.7	9.0
Enel S.p.a. (32%) EN29.252.38.4355.59.0Dominion ResourcesD 54.79 3.2 7.6 11 4.7 9.0 Exelon CorporationEXCN 49.12 2.3 7.5 11 3.6 9.0 El Paso CorporationEPN 4.96 2.1 5.7 3 17.5 7.7 Median 2.3 8.4 11 5.5 9.0 Natural Gas and OilCOPB 51.38 0.7 6.0 9 3.1 7.4 ENI S.p.A.E 73.95 1.5 5.7 11 5.0 6.7 Encana CorporationECAB 33.12 2.2 5.1 10 0.8 5.7 Anadarko Petroleum Corp.APC 46.25 3.5 5.0 9 0.9 6.0	Duke Energy Corporation	DUK		13.20	2.3	9.3	9	8. <i>3</i>	9.6
$\begin{array}{c ccccccccccccccccccccccccccccccccccc$	American Electric Power Co. Inc.	AEP	Ν	21.95	0.5	8.5	7	10.9	9.0
Exelon Corporation EXC N 49.12 2.3 7.5 11 3.6 9.0 El Paso Corporation EP N 4.96 2.1 5.7 3 17.5 7.7 Median 2.3 8.4 11 5.5 9.0 Natural Gas and Oil COP B 51.38 0.7 6.0 9 3.1 7.4 ENI S.p.A. E 73.95 1.5 5.7 11 5.0 6.7 Encana Corporation ECA B 33.12 2.2 5.1 10 0.8 5.7 Anadarko Petroleum Corp. APC 46.25 3.5 5.0 9 0.9 6.0	Enel S.p.a. (32%)	EN		29.25	2.3	8.4	35	5.5	9.0
El Paso Corporation EP N 4.96 2.1 5.7 3 17.5 7.7 Median 2.3 8.4 11 5.5 9.0 Natural Gas and Oil COP B 51.38 0.7 6.0 9 3.1 7.4 ENI S.p.A. E 73.95 1.5 5.7 11 5.0 6.7 Encana Corporation ECA B 33.12 2.2 5.1 10 0.8 5.7 Anadarko Petroleum Corp. APC 46.25 3.5 5.0 9 0.9 6.0	Dominion Resources	D		54.79	3.2	7.6	11	4.7	9.0
Median 2.3 8.4 11 5.5 9.0 Natural Gas and Oil	Exelon Corporation	EXC	Ν	49.12	2.3	7.5	11	3.6	9.0
Natural Gas and Oil COP B 51.38 0.7 6.0 9 3.1 7.4 ConocoPhillips COP B 51.38 0.7 6.0 9 3.1 7.4 ENI S.p.A. E 73.95 1.5 5.7 11 5.0 6.7 Encana Corporation ECA B 33.12 2.2 5.1 10 0.8 5.7 Anadarko Petroleum Corp. APC 46.25 3.5 5.0 9 0.9 6.0	El Paso Corporation	EP	N	4.96	2.1	5.7	3	17.5	7.7
ConocoPhillipsCOPB51.380.76.093.17.4ENI S.p.A.E73.951.55.7115.06.7Encana CorporationECAB33.122.25.1100.85.7Anadarko Petroleum Corp.APC46.253.55.090.96.0	Median				2.3	8.4	11	5.5	9.0
ENI S.p.A.E73.951.55.7115.06.7Encana CorporationECAB33.122.25.1100.85.7Anadarko Petroleum Corp.APC46.253.55.090.96.0	Natural Gas and Oil								
Encana CorporationECAB33.122.25.1100.85.7Anadarko Petroleum Corp.APC46.253.55.090.96.0	ConocoPhillips	COP	В	51.38	0.7	6.0	9	3.1	7.4
Anadarko Petroleum Corp. APC 46.25 3.5 5.0 9 0.9 6.0	ENI S.p.A.	E		73.95	1.5	5.7	11	5.0	6.7
1 A A A A A A A A A A A A A A A A A A A	Encana Corporation	ECA	В	33.12	2.2	5.1	10	0.8	5.7
Burlington Resources BR B 46.55 3.6 4.9 10 1.2 5.8	Anadarko Petroleum Corp.	APC		46.25	3.5	5.0	9	0.9	6.0
		BR	В			4.9		1.2	
Occidental Petroleum Corp. OXY 30.12 2.2 4.7 7 3.5 5.1		OXY		30.12	2.2	4.7		3.5	5.1
Marathon Oil Corporation MRO B 23.38 0.4 4.4 7 3.9 6.0	*	MRO	В	23.38	0.4			3.9	
Unocal Corporation UCL 26.40 2.0 4.2 8 3.0 5.4		UCL		26.40	2.0		8	3.0	
Devon Energy DVN 49.50 2.8 4.1 6 - 4.8		DVN		49.50	2.8				
OAO Lukoil LUKOY 62.00 1.6 3.7 7 1.7 4.1	OAO Lukoil			62.00		3.7			
Petroleo Brasileiro S. A. PBR N 13.00 1.2 2.9 3 10.4 4.9	Petroleo Brasileiro S. A.	PBR	Ν	13.00					
Median 2.0 4.7 8 3.0 5.7					2.0	4.7	8	3.0	5.7
Service									
Baker Hughes Inc. BHI 30.33 2.1 12.9 36 1.5 10.8									
Halliburton CompanyHAL20.001.08.4182.59.0	<u> </u>								
Schlumberger Ltd. SLB 40.17 2.2 8.3 30 1.9 8.9	Schlumberger Ltd.	SLB		40.17	2.2	8.3	30	1.9	8.9

EV = Enterprise Value = Market Cap and Debt; Ebitda = Earnings before interest, tax, depreciationand amortization; NTM = Next Twelve Months Ended March 31, 2004; P/E = Stock Price toEarnings; PV = Present Value of oil and gas and other businesses

Italicized issues are subject to, or sponsor, deceptive compensation

arrangements that threaten value and financial viability, in our opinion.

A Weekly Analysis of Energy Stocks Using the McDep Ratio March 6, 2003

Table M-1 Mid Cap Energy Companies Rank by McDep Ratio: Market Cap and Debt to Present Value

	Symbo	ol/	Price (\$/sh) 5-Mar	Shares	Market Cap	Net Present Value	Debt/ Present	McDep
	Rat		2003	(mm)	(\$mm)	(\$/sh)	Value	Ratio
Energy Infrastructure								
Kinder Morgan Energy Partners, L.P.	KMP	S	36.41	141	5,100	14.00	0.47	1.84
Kinder Morgan Management, LLC	KMR	S	32.04	40	1,300	14.00	0.47	1.68
Kinder Morgan, Inc.	KMI	S	44.65	123	5,500	14.00	0.80	1.43
Constellation Energy Group	CEG		26.50	164	4,400	20.00	0.69	1.10
Williams Companies	WMB		3.90	521	2,000	1.00	0.97	1.08
Dynegy Inc.	DYN		1.98	418	800	1.00	0.94	1.06
AES Corporation	AES		3.30	543	1,800	1.00	0.98	1.05
Calpine Corporation	CPN	Ν	2.75	375	1,000	1.00	0.97	1.05
Valero Energy Corporation	VLO		40.70	115	4,700	40.00	0.60	1.01
Sempra Energy	SRE		22.50	207	4,700	24.30	0.64	0.97
CMS Energy Corporation	CMS		4.35	137	600	8.70	0.90	0.95
Mirant Corporation	MIR		1.42	413	600	4.00	0.86	0.91
Total or Median					32,500		0.83	1.06
Natural Gas and Oil								
Petro-Canada	PCZ		35.80	262	9,400	31.00	0.11	1.14
Murphy Oil Corporation	MUR		43.90	92	4,100	41.00	0.24	1.05
Suncor Energy	SU		17.75	454	8,100	17.00	0.25	1.03
Ocean Energy, Inc.	OEI		20.90	178	3,700	20.00	0.30	1.03
Imperial Oil Limited (30%)	IMO		31.94	114	3,600	33.00	0.13	0.97
XTO Energy Inc.	XTO	В	24.89	125	3,100	26.00	0.25	0.97
CNOOC Limited (19%)	CEO	В	27.88	78	2,180	33.00	-	0.85
Norsk Hydro ASA (49%)	NHY		39.12	126	4,900	54.00	0.18	0.77
PetroChina Company Ltd (10%)	PTR	В	20.93	176	3,700	30.00	0.17	0.75
Total or Median					42,800		0.18	0.97
Coal Producers (Small Cap)								
Penn Virginia Res. Part, L.P.	PVR		23.40	15	400	18.00	-	1.31
Consol Energy Inc.	CNX		17.75	79	1,400	5.00	0.88	1.30
Peabody Energy	BTU		28.14	55	1,600	18.00	0.75	1.14
Alliance Res. Part, L.P.	ARLP		22.63	16	400	20.00	0.45	1.07
Arch Coal	ACI		19.73	48	900	18.00	0.61	1.04
Massey Energy	MEE		9.20	75	700	18.00	0.37	0.69
					5,400		0.53	1.11

Buy/Sell rating after symbol: B - Buy, N - Neutral, S - Sell

McDep Ratio = Market cap and **Debt** to present value of oil and gas and other businesses *Italicized issues are subject to, or sponsor, deceptive compensation arrangements that threaten value and financial viability, in our opinion.*

A Weekly Analysis of Energy Stocks Using the McDep Ratio March 6, 2003

Table M-2

Mid Cap Energy Companies

Rank by EV/Ebitda: Enterprise Value to Earnings Before Interest, Tax, Deprec.

			Price (\$/sh)	EV/	EV/		Dividend or Distribution	
	Symbo	1/	(<i>\$</i> , <i>s</i> , <i>r</i>) 5-Mar	Sales	Ebitda	P/E	NTM	PV/ Ebitda
	-	ting	2003	NTM	NTM	NTM	(%)	NTM
Energy Infrastructure								
Kinder Morgan Energy Partners, L.P.	KMP	S	36.41	3.3	16.0	19	6.9	8.7
Kinder Morgan Management, LLC	KMR	S	32.04	3.0	14.6	16	7.8	8.7
Kinder Morgan, Inc.	KMI	Ŝ	44.65	3.2	12.0	14	1.3	8.4
Calpine Corporation	CPN	Ñ	2.75	1.8	10.7			10.2
Constellation Energy Group	CEG		26.50	2.8	10.1	10	3.6	9.2
Williams Companies	WMB		3.90	2.0	9.7		-	9.0
Dynegy Inc.	DYN		1.98	0.2	9.5		-	9.0
AES Corporation	AES		3.30	2.8	9.5			9.0
Sempra Ênergy	SRE		22.50	2.5	8.8	8	4.4	9.0
CMS Energy Corporation	CMS		4.35	1.2	8.6	2	16.6	9.0
Mirant Corporation	MIR		1.42	0.4	8.2	1	-	9.0
Valero Energy Corporation	VLO		40.70	0.4	7.9	10	1.0	7.8
Median				2.2	9.6	10	2.5	9.0
Natural Gas and Oil								
Suncor Energy	SU		17.75	3.7	11.2	25	1.2	10.8
Petro-Canada	PCZ		35.80	2.1	8.4	22	0.7	7.4
Ocean Energy, Inc.	OEI		20.90	4.8	8.1	36	0.8	7.8
Imperial Oil Limited (30%)	IMO		31.94	1.2	7.9	15	1.7	8.1
Murphy Oil Corporation	MUR		43.90	1.1	7.1	20	1.8	6.7
XTO Energy Inc.	XTO	В	24.89	4.2	5.6	10	0.2	5.8
CNOOC Limited (19%)	CEO	В	27.88	3.8	4.8	10	2.3	5.7
PetroChina Company Ltd (10%)	PTR	В	20.93	1.7	3.8	7	6.1	5.1
Norsk Hydro ASA (49%)	NHY		39.12	0.7	3.7	11	2.7	4.8
Median				2.1	7.1	15	1.7	6.7
Coal Producers (Small Cap)								
Consol Energy Inc.	CNX		17.75	2.0	12.6	40	3.2	9.7
Penn Virginia Res. Part, L.P.	PVR		23.40	8.7	11.2	13	8.5	8.6
Peabody Energy	BTU		28.14	1.6	10.2	24	1.4	9.0
Arch Coal	ACI		19.73	1.5	9.4	111	1.2	9.0
Alliance Res. Part, L.P.	ARLP		22.63	1.2	7.5	19	8.8	7.0
Massey Energy	MEE		9.20	1.1	6.2	230	1.7	8.9
				1.6	9.8	32	2.4	8.9

EV = Enterprise Value = Market Cap and Debt; Ebitda = Earnings before interest, tax, depreciationand amortization; NTM = Next Twelve Months Ended March 31, 2004; P/E = Stock Price toEarnings; PV = Present Value of oil and gas and other businesses

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arrangements that threaten value and financial viability, in our opinion.

A Weekly Analysis of Energy Stocks Using the McDep Ratio March 6, 2003

Table S-1 Small Cap Energy Companies Rank by McDep Ratio: Market Cap and Debt to Present Value

			Price (\$/sh)		Market	Net Present	Debt/	
	Symbol/		5-Mar	Shares	Cap	Value	Present	McDep
	Rai	ting	2003	(mm)	(\$mm)	(\$/sh)	Value	Ratio
Energy Infrastucture								
El Paso Energy Partners	EPN	S	31.40	57.0	1,790	10.60	0.60	1.80
Enterprise Products Part (16%)	EPD		20.15	28.5	570	6.70	0.63	1.72
Enbridge Energy Partners, L.P.	EEP	S	44.41	35.0	1,550	14.90	0.64	1.72
Enbridge Energy Management, L.L.C	EEQ	S	39.05	9.0	350	14.90	0.64	1.59
Plains All Amer. Pipeline	PAA		24.80	50.0	1,240	11.60	0.49	1.58
Northern Border Partners	NBP		37.80	44.0	1,660	20.40	0.62	1.32
TEPPCO Partners, L.P.	TPP		30.49	50.0	1,520	17.70	0.56	1.31
AmeriGas Partners, L.P.	APU		24.21	49.4	1,200	18.30	0.51	1.16
Western Gas Resources	WGR		33.10	33.7	1,120	37.60	0.29	0.92
Total or Median					11,000		0.60	1.58
Natural Gas and Oil								
Provident Energy Trust	PVX		7.74	63.5	490	6.00	0.22	1.22
Unit Corporation	UNT		21.00	43.6	920	18.00	0.04	1.16
Dorchester Minerals, L.P.	DMLP		14.96	27.0	404	13.00	-	1.15
Pogo Producing Company	PPP		39.67	64.5	2,560	38.00	0.22	1.03
Enerplus Resources Fund	ERF		19.81	75.0	1,490	20.00	0.15	0.99
Quicksilver Resources Inc.	KWK		23.35	20.4	480	25.00	0.35	0.96
Pengrowth Energy Trust	PGH		10.14	110.0	1,120	11.00	0.16	0.93
Newfield Exploration Company	NFX		34.43	51.7	1,780	40.00	0.31	0.90
Penn Virginia Corporation	PVA		37.05	9.0	330	45.00	0.06	0.83
Stone Energy Company	SGY		34.60	26.5	920	46.00	0.27	0.82
Southwestern Energy Company	SWN		12.34	36.0	440	17.00	0.30	0.81
Encore Acquisition Corp. (25%)	EAC		18.35	7.0	128	24.00	0.19	0.81
Forest Oil Corporation	FST	Ν	22.42	48.2	1,080	35.00	0.33	0.76
Swift Energy Company	SFY		9.00	27.2	250	16.00	0.43	0.75
Spinnaker Exploration Company	SKE		18.63	33.8	630	25.00	-	0.75
Magnum Hunter Resources, Inc.	MHR		5.78	69.0	400	11.00	0.45	0.74
Canadian Oil Sands Trust (US\$)	COS_u.TO	В	24.05	76.8	1,850	45.00	0.15	0.60
Total or Median					15,300		0.22	0.83
Natural Gas Royalty Trusts								
Cross Timbers Royalty Trust	CRT		21.40	6.0	128	20.90	-	1.02
San Juan Basin Royalty Trust	SJT	В	15.87	46.6	740	18.00	-	0.88
Hugoton RoyaltyTrust (46%)	HGT		15.17	18.4	280	17.80	-	0.85
Micro Cap								
Energy Partners Ltd.(30%)	EPL	в	10.90	8.3	90	12.00	0.34	0.94
Purcell Energy, Ltd. (US\$)	PEL.TO	Ν	2.18	26.6	58	2.80	0.28	0.84
Abraxas Petroleum Corporation	ABP		0.80	30.0	24	2.00	0.72	0.83
-								

Buy/Sell rating after symbol: B - Buy, N - Neutral, S - Sell

McDep Ratio = Market cap and Debt to present value of oil and gas and other businesses

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arrangements that threaten value and financial viability, in our opinion.

A Weekly Analysis of Energy Stocks Using the McDep Ratio March 6, 2003

Table S-2 **Small Cap Energy Companies** Rank by EV/Ebitda: Enterprise Value to Earnings Before Interest, Tax, Deprec.

			Price (\$/sh)	EV/	EV/		vidend or tribution	PV/
	Symbol/ Rai	ting	5-Mar 2003	Sales NTM	Ebitda NTM	P/E NTM	NTM (%)	Ebitda NTM
Energy Infrastucture		0						
El Paso Energy Partners	EPN	S	31.40	8.9	16.2	39	8.6	9.0
Enterprise Products Part (16%)	EPD	3	20.15	0.9 1.7	15.5	39 27	6.8	9.0 9.0
Enbridge Energy Partners, L.P.	EEP	S	44.41	2.0	15.5	33	8.1	9.0
Enbridge Energy Management, L.L.C	EEQ	S	39.05	2.0 1.9	13.3	29	9.2	9.0 9.0
Plains All Amer. Pipeline	PAA	5	24.80	0.2	14.2	20	8.7	9.0
Northern Border Partners	NBP		37.80	6.8	11.9	14	8.5	9.0
TEPPCO Partners, L.P.	TPP		30.49	1.0	11.8	16	7.9	9.0
AmeriGas Partners, L.P.	APU		24.21	1.7	10.4	24	9.1	9.0
Western Gas Resources	WGR		33.10	0.6	6.6	13	-	7.1
Median				1.7	14.2	24	8.5	9.0
Natural Gas and Oil								
Unit Corporation	UNT		21.00	3.7	8.1	19	-	7.0
Dorchester Minerals, L.P.	DMLP		14.96	6.1	7.5	9	12.0	6.5
Enerplus Resources Fund	ERF		19.81	4.4	5.6	8	13.8	5.7
Quicksilver Resources Inc.	KWK		23.35	4.0	5.6	9	-	5.8
Pengrowth Energy Trust	PGH		10.14	3.5	5.0	9	18.6	5.4
Forest Oil Corporation	FST	Ν	22.42	3.0	4.7	11	-	6.2
Pogo Producing Company	PPP		39.67	3.1	4.7	11	0.3	4.5
Encore Acquisition Corp. (25%)	EAC		18.35	3.1	4.6	10	-	5.7
Swift Energy Company	SFY		9.00	3.1	4.6	9	-	6.1
Provident Energy Trust	PVX	-	7.74	3.3	4.5	8	18.6	3.7
Canadian Oil Sands Trust (US\$)	COS_u.TO	В	24.05	2.8	4.5	4	5.6	7.4
Penn Virginia Corporation	PVA		37.05	2.3	4.3	10	2.4	5.2
Southwestern Energy Company	SWN		12.34	2.2	4.3	7	-	5.3
Magnum Hunter Resources, Inc.	MHR		5.78	2.5	4.2	6	-	5.6
Stone Energy Company	SGY		34.60	2.4	3.1	6	-	3.8
Newfield Exploration Company	NFX		34.43	2.3	3.0	5	-	3.3
Spinnaker Exploration Company	SKE		18.63	2.2	2.4	8	-	3.3
Median Natural Gas Royalty Trusts				3.1	4.6	9	-	5.6
Cross Timbers Royalty Trust	CRT		21.40	5.8	7.8	8	12.1	7.7
San Juan Basin Royalty Trust	SJT	В	15.87	5.0	6.1	7	13.7	6.9
Hugoton RoyaltyTrust (46%)	HGT	_	15.17	4.1	5.3	7	14.0	6.3
Micro Cap								
Abraxas Petroleum Corporation	ABP		0.80	4.6	6.2		-	7.5
Purcell Energy, Ltd. (US\$)	PEL.TO	Ν	2.18	3.4	4.5	9	-	5.4
Energy Partners Ltd.(30%)	EPL	В	10.90	2.6	4.1		-	4.3

EV = Enterprise Value = Market Cap and Debt; Ebitda = Earnings before interest, tax, depreciation and amortization; NTM = Next Twelve Months Ended December 31, 2003; P/E = Stock Price to

Earnings; PV = Present Value of oil and gas and other businesses

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