

## **October Opportunity**

## Summary and Recommendation

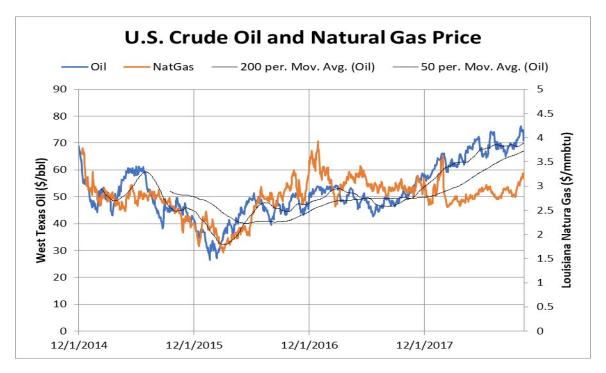
We expect the sharp stock price declines of October 2018 to be reversed as election uncertainty passes in November and as we enter the favorable seasonal cycle from November to May. Appearing attractively priced for new investment, McDep oil and gas stocks trade at a median McDep Ratio of 0.78.

- Oil price seems to be holding near our long-term expectation of \$70 a barrel despite a short-lived steep decline in stock markets (see chart <u>U.S. Crude Oil and Natural Gas Price</u> on page 2). Upward momentum for oil price may resume after the U.S. elections in November.
- Natural gas price appears to be strengthening toward our long-term expectation of \$4 a mmbtu. Low natural gas inventories and the approach of winter may bring higher natural gas price.
- The recent upsurge in interest rates translates to a higher real yield while inflation looks to be holding steady (see chart <u>U.S. Ten-Year Interest and Inflation</u> on page 2). A higher real yield often accompanies higher real economic growth and stronger demand for energy. In that case, energy price may be driven more by volume growth than inflation.
- A favorable fundamental outlook makes us optimistic about oil stocks like Suncor (SU), 78% oil; Pioneer Natural Resources (PXD), 94% oil; and Marathon Oil (MRO), 94% oil.
- Similarly, we are optimistic on the outlook for natural gas stocks like **Birchcliff Energy** (**BIREF**), 52% natural gas; **Range Resources (RRC**), 55%; and **San Juan Basin Royalty Trust (SJT)**, 100%. The stock price charts for RRC and BIREF look like a long base has formed at a low level and a recovery toward old highs may have begun. SJT is a special case where exaggerated fluctuations in monthly income paid by a new operator have unnecessarily depressed the price of the stock.

We believe that positioning several of our stocks in a diversified portfolio can contribute positively to long-term performance results (see <u>Tables 1-4</u> on pages 3-6). Past analyses provide more detail (see <u>Index of Recent Research</u> on page 7).

Kurt H. Wulff, CFA





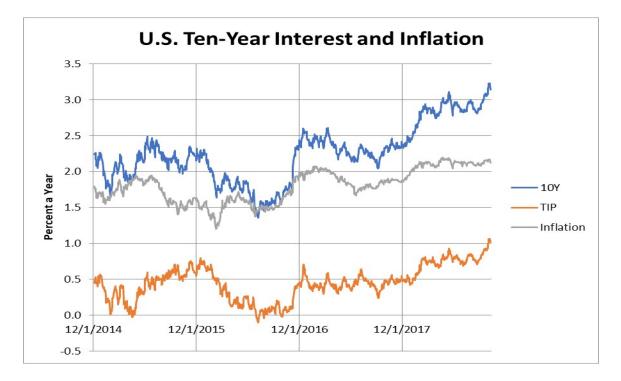




			Table							
		Mc	Dep Ener	gy Stocks						
		Ranl	ked by Mc	Dep Rati	0					
		Price						Oil	Dist.	
		(US\$/sh)	Market	Enterprise	EV/	EV/		Prod'n/	Yield	· · · /
	Symbol/Rating	15-Oct	Cap	Value	Market	Ebitda	Ebitda	Ebitda	NTM	Ratie
		2018	(US\$mm)	(\$mm)	Cap	NTM	NTM	(%)	(%)	(EV/PV)
Integrated										
Exxon Mobil Corporation	XOM	81.08	346,000	436,000	1.26	7.6	8.3	51	4.0	0.92
Chevron Corporation	CVX	117.72	226,000	286,000	1.27	6.6	8.0	64	3.8	0.82
Suncor Energy	SU	36.98	61,000	80,000	1.32	6.3	8.0	78	3.0	0.79
Royal Dutch Shell	RDS-B	67.81	284,000	401,000	1.41	6.9	9.2	49	5.5	0.75
Total or Median			917,000	1,203,000	1.29	6.7	8.2	57	3.9	0.81
Large Independent										
Occidental Petroleum Corp.	OXY	72.22	55,400	69,100	1.25	7.2	7.5	71	4.3	0.97
EOG Resources, Inc.	EOG	122.63	71,100	78,200	1.10	7.6	8.0	90	0.7	0.95
ConocoPhillips	COP	73.47	87,000	109,000	1.25	6.9	7.4	78	1.7	0.93
Pioneer Natural Resources	PXD	173.58	29,700	32,300	1.09	7.2	8.2	94	0.2	0.88
Total or Median			243,200	288,600	1.17	7.2	7.8	84	1.2	0.94
Mid-Size Independent										
Hess Corporation	HES	66.14	19,700	27,100	1.38	10.3	9.0	89	1.5	1.14
Continental Resources	CLR	61.67	23,100	29,500	1.27	7.1	7.8	83	-	0.90
Cimarex Energy Company	XEC	92.60	8,800	10,400	1.18	6.3	9.1	85	0.8	0.70
Devon Energy Corporation	DVN	36.56	19,200	23,900	1.25	6.2	9.4	88	0.9	0.66
Marathon Oil Corporation	MRO	20.83	17,710	24,400	1.38	5.8	9.6	89	1.0	0.60
Total or Median			88,500	115,300	1.27	6.3	9.1	88	0.9	0.70
Small Independent				- ,						
California Resources	CRC	38.34	1,600	8,400	5.2	5.9	7.7	93	-	0.76
Range Resources	RRC	17.49	4,300	9,000	2.08	5.4	8.7	45	0.5	0.62
Whiting Petroleum Corporation	WLL	43.09	4,000	7,100	1.80	4.6	7.9	97	-	0.58
Birchcliff Energy Ltd.	BIREF	3.71	1,000	1,600	1.65	4.8	9.1	48	2.1	0.53
Total or Median	Ditti	5171	10,900	26,100	1.94	5.1	8.3	70	0.2	0.60
Income			10,200	20,100	1.27	5.1	0.5	,,,	0.2	0.00
Sabine Royalty Trust	SBR	40.18	590	590	1.00	12.4	15.4	66	8.1	0.80
Dorchester Minerals, L.P.	DMLP	19.60	630	630	1.00	8.8	10.8	86	9.9	0.80
Permian Basin RT	PBT	7.67	360	360	1.00	11.9	15.5	80	8.3	0.02
San Juan Basin Royalty Trust	SJT	5.53	260	260	1.00	11.9	17.2	-	5.1	0.69
Cross Timbers Royalty Trust	CRT	14.59	90	200	1.00	8.0	17.2	38	10.3	0.09
Total or Median	CIVI	17.37	1,900	1,900	1.00	11.9	15.4	66	8.3	0.39

EV = Enterprise Value = Market Cap and Debt; Ebitda = Earnings before interest, tax, depreciation, amort.

Estimated Ebitda (cash flow) tied to one-year prices of US\$70 a barrel and \$3 a million btu. NTM = Next Twelve Months ending 9/30/19. Estimated Present Value (PV) presumes a long-term price for oil of US\$70 a barrel and natural gas, \$4.00 a million btu.

McDep Ratio = Market cap and Debt to present value of oil and gas and other businesses. For historical research see www.mcdep.com



Down- Tota	al	
stream Ebita	da Distrib./	Distrib
Uplift NT	M Ebitda	NTA
(\$/boe) (\$mn	n) (%)	(\$/sh
11.81 42,26		3.76
12.34 39,49		3.28
7.40 35,46		4.48
9.47 9,88		1.09
10.64 127,10	9 22	
0.00 15,73		1.22
0.00 10,27	1 5	0.88
9.29 7,13	31 25	3.12
0.00 4,47	15 1	0.32
0.00 37,61	6 7	
0.00 4,23	36 4	0.20
0.00 4,16	- 50	-
0.00 3,86	53 4	0.32
0.00 2,63	9 11	1.00
0.00 1,64	43 4	0.72
0.00 16,54	42 4	
0.00 1,66	6 1	0.08
0.00 1,56	- 66	-
0.00 1,42	.9 -	-
0.00 33	67 6	0.08
0.00 4,99	07 1	
0.00 7	2 88	1.94
0.00 4	7 100	3.25
0.00 3	i0 99	0.64
0.00 2	.2 61	0.28
0.00 1	1 82	1.50
0.00 18	82 88	
0.00 0.00	2	22 61 11 82



			Tab							
		McD	ep Ene	ergy Sto	cks					
		Net Pre	sent Va	lue Per	Sha	re				
		Price				Devel.	Undev/	Nat	Тор	Net
		(US\$/sh)				Resrvs/	Devel.	Gas/	Line/	Present
Sym	bol/Rating	15-Oct	Shares	Debt	P/E	Prod	Resrvs	Ebitda		Value
		2018	(mm)	(\$mm)	NTM	NTM	(%)	(%)	(%)	(US\$/sh)
Integrated			1 0 1 0	60 <b>0 0</b>						
Chevron Corporation	CVX	117.72	1,919	60,359	14	7.0	57	22		150.00
Royal Dutch Shell	RDS-B	67.81	4,188	116,710	12	7.3	22	32		100.00
Exxon Mobil Corporation	XOM	81.08	4,271	90,130	13	9.8	52	27		90.00
Suncor Energy	SU	36.98	1,641	19,254	10	8.8	87			50.00
Median						8.1	55			
Large Independent										
Pioneer Natural Resources	PXD	173.58	171	2,600	21	6.7	9	6		200.00
EOG Resources, Inc.	EOG	122.63	580	7,071	17	4.7	43	10		130.00
ConocoPhillips	COP	73.47	1,181	22,036	13	7.1	31	22		80.00
Occidental Petroleum Corp.	OXY	72.22	767	13,700	13	7.5	35	4		75.00
Median						6.9	33			
Mid-Size Independent										
Cimarex Energy Company	XEC	92.60	95	1,579	12	4.9	35	15		140.00
Continental Resources	CLR	61.67	375	6,333	18	5.2	121	17		70.00
Devon Energy Corporation	DVN	36.56	525	4,720	13	8.8	24	12		60.00
Hess Corporation	HES	66.14	298	7,397		7.2	59	11		55.00
Marathon Oil Corporation	MRO	20.83	850	6,712	17	6.1	60	11		40.00
Median				,		6.1	59			
Small Independent										
Whiting Petroleum Corporation	WLL	43.09	92	3,170	24	6.9	84	3		100.00
California Resources	CRC	38.34	43	6,800		9.0	41	7		100.00
Range Resources	RRC	17.49	246	4.657	9	9.7	83	55		40.00
Birchcliff Energy Ltd.	BIREF	3.71	268	641	13	7.2	228	52		9.00
Median	Differ	0.71	200	0.11	10	8.1	83	02		,
Income						0.1	05			
Sabine Royalty Trust	SBR	40.18	15	_	12	10.4	3	33	100	50.00
Cross Timbers Royalty Trust	CRT	14.59	6	_	10	12.6	-	69	82	25.00
Dorchester Minerals, L.P.	DMLP	19.60	32		13	6.8	_	17	79	25.00
Permian Basin RT	PBT	7.67	47	_	12	6.8	_	17	50	10.00
San Juan Basin Royalty Trust	SJT	5.53	47		20	10.5	-	100	- 50	8.00
Median	531	5.55	т/	-	20	10.3	-	100		0.00
Mealan						10.4				
P/E = Stock Price to Earnings.	For histori	al raccor-1		.mcdep.coi						



		Tab	le 4							
	Мс	Dep Ene	ergy Sto	cks						
Total Return Year-to-Date 2018										
	Ranked b									
		<i>j</i> = ====								
		Price (\$/sh)	Price (\$/sh)	Price	Cash	Equity Total	U	nlevered Total		
	Symbol/Rati	15-Oct	29-Dec		Distrib.	Return	Debt	Return	McDep	
<b>T N</b>		2018	2017	(%)	(%)	(%)	(\$/sh)	(%)	Ratic	
Integrated								-		
Royal Dutch Shell	RDS-B	67.81	68.29	(1)	4	3	28	2	0.75	
Suncor Energy	SU	36.98	36.72	1	2	3	12	2	0.79	
Exxon Mobil Corporation	XOM	81.08	83.64	(3)	3	(0)	21	(0)	0.92	
Chevron Corporation	CVX	117.72	125.19	(6)	3	(3)	31	(3)	0.82	
Median				(2)		1		1	0.81	
Large Independent	COD	72.47	54.00	24	2	25	10	26	0.02	
ConocoPhillips	COP	73.47	54.89	34	2	35	19	26	0.93	
EOG Resources, Inc.	EOG	122.63	107.91	14	0	14	12	13	0.95	
Occidental Petroleum Corp.	OXY	72.22	73.66	(2)	3	1	18	1	0.97	
Pioneer Natural Resources	PXD	173.58	172.85	0	0	1	15	0	0.88	
Median				7		8		7	0.94	
Mid-Size Independent	IIEG	(( 14	47.47	20	2	41	25	27	1.1.4	
Hess Corporation	HES	66.14	47.47	39	2	41	25	27	1.14	
Marathon Oil Corporation	MRO	20.83	16.93	23	1	24	8	16	0.60	
Continental Resources	CLR	61.67	52.97	16	-	16	17	12	0.90	
Devon Energy Corporation	DVN	36.56	41.40	(12)	1	(11)	9	(9)	0.66	
Cimarex Energy Company	XEC	92.60	122.01	(24)	0	(24)	17	(21)	0.70	
Median				16		16		12	0.70	
Small Independent	хл. т.	42.00	26.40	(2)		(2)	24	27	0.50	
Whiting Petroleum Corporation	WLL	43.09	26.48	63 97	-	63 97	34	27	0.58	
California Resources	CRC	38.34	19.44	2.1	- 2		160	11	0.76	
Birchcliff Energy Ltd.	BIREF	3.71	3.50	6		8	2 19	5	0.53	
Range Resources	RRC	17.49	17.06		0	3	19	1	0.62	
Median Income				34		35		8	0.60	
Dorchester Minerals, L.P.	DMLP	19.60	15.20	29	9	38	-	38	0.82	
Cross Timbers Royalty Trust	CRT	19.60	13.20	(1)	7				0.82	
	SBR	40.18	44.60	. ,	5		-		0.39	
Sabine Royalty Trust	PBT	7.67	44.60 8.87	(10)	5	(5)	-	(5)	0.80	
Permian Basin RT				(13)	-	(9)		(9)		
San Juan Basin Royalty Trust	SJT	5.53	8.24	(33)	3	(30)	-	(30)	0.69	
Median				(10)		(5)		(5)	0.77	
Grand Median				1		3		2	0.78	
Natural Gas (\$/mmbtu)		3.23	2.95	9				-	0.70	
Oil -West Texas Intermediate (\$/bbl)		71.38	60.09	19						
Total Stock Market - U.S.	VTI	141.63	137.25	3	1	5				
Developed Markets - ex US	VEA	40.60	44.86	(9)	2	(7)				
Emerging Markets	VWO	38.51	45.91	(16)	2	(14)				
Total Stock Market - World	VT	71.54	74.26	(10)	2	(11)				
		,	,20	(.)		()				



Monthly Analysis of Oil and Gas Stocks

Intraday October 15, 2018

			Index of Recent Re	search					
<i>Date</i>	Series.	Symbol	Subject	Theme					
9-Oct	ISI	XOM	ExxonMobil	Efficient Energy Producer					
3-Oct	ISI	BIREF	Birchcliff Energy	Canada Energy Game Changer					
19-Sep	ISI	SJT, CRT	San Juan Basin Royalty Trust	McDep Opportunity					
19-Sep 18-Sep		,	, RDS, PXD, RRC, DMLP	Low McDep Ratio for Energy Profit					
4-Sep	ISI	SU	Suncor	Oil Value Upside					
28-Aug			P, PBT, SBR, SJT	Roll Forward and Simplify					
20-Aug			C, RRC, WLL						
	Meter Reader			Strategic Value, Uncertain Price					
				Large Cap Producers Advancing					
9-Aug	II		HES, DVN, MRO	02 T 1					
7-Aug	ISI	DMLP	Dorchester Minerals, L.P.	Q2 on Trend					
30-Jul	II	CVX, RDS,		Durable Cash Generators					
23-Jul	II		P, PBT, SBR, SJT	Energy Price Participation					
18-Jul	ISI	COP	ConocoPhillips	Large Cap Cash Producer					
10-Jul	Meter Reader			Terms of Trade					
6-Jul	ISI	CVX	Chevron	Oil Value Upside					
2-Jul	Meter Reader		Outperformance in First Half 2018	Attractive Value, Auspicious Momentum					
21-Jun	Π	CRT, DMLI	P, PBT, SBR, SJT	8% Cash in Uncertain Times					
12-Jun	Meter Reader			Positive Charts					
6-Jun	ISI	RDS	Royal Dutch Shell	Bright Future in Integrated Gas					
30-May	ISI	BIREF	Birchcliff Energy	A Play on Narrowing the Gap					
24-May	ISI	DMLP	Dorchester Minerals, L.P.	Riding the Shale Trend					
-	Meter Reader			\$70 Oil Here					
9-May	ISI	XEC	Cimarex Energy	Quality Company, Lagging Stock					
4-May	ISI	MRO	Marathon Oil	Raise NPV to \$40 a Share from \$30					
2	ISI	XOM	ExxonMobil	Reduce NPV to \$90 from \$100 a Share					
24-Apr	II		P, PBT, SBR, SJT	8% Median Distribution Yield					
•	ISI	DMLP	Dorchester Minerals, L.P.	11% Distribution Reinforced					
17-Apr	II	COP,EOG,C		Positive Trends for Large Cap Independent Producers					
	Meter Reader	COF,EOU,C	JAT, FAD	Transition to Moderate Growth and Inflation					
		SIT CDT	Can Iran Daain						
3-Apr	II	SJT, CRT	San Juan Basin	Regional Natural Gas Price Softness					
21-Mar		BIREF, CRO	C, RRC, WLL	Small Cap High Reward, High Risk					
	Meter Reader		ExxonMobil	Out-of-Favor Industry Leader					
	ISI	DMLP	Dorchester Minerals, L.P.	Raise Distribution Yield to 11%					
1-Mar	ISI	EOG	EOG Resources	Raise NPV to \$130 on Production					
28-Feb	Π		HES, DVN, MRO	Oil Price Upside for Mid-Size Independent Producers					
20-Feb	Π	CRT, DMLF	P, PBT, SBR, SJT	7% Distributions Inflation Protected					
13-Feb	Meter Reader			Insulate Inflation					
5-Feb	ISI	HES	Hess Corporation	Repositioning for Reward					
2-Feb	ISI	COP	ConocoPhillips	Raise NPV to \$80 on Higher Cash Flow					
25-Jan	Π	CVX, RDS,	SU, XOM	Integrated Oil Value Creators					
19-Jan	ISI	DMLP	Dorchester Minerals, L.P.	Highest Distribution in Three Years					
16-Jan	Meter Reader			Growth is Good					
2-Jan	Meter Reader	Special		New Look at Beginning of Year 2018					
29-Dec	Meter Reader			Trending Up at End of Year 2017					
20-Dec	П		P, PBT, SBR, SJT	Top Line Premium and Bottom Line Upside					
	Meter Reader		.,,	Oil and Gas Gains in 2018					
5-Dec	ISI	RDS	Royal Dutch Shell	Share Buyback Ahead					
		**	hed monthly on or about second or third	d Tuesday)					
	ISI = Independ		a						
	II = Industry Id								



**Disclaimer:** This analysis was prepared by Kurt Wulff, Manager of McDep LLC. The firm used sources and data believed to be reliable but makes no representation as to their accuracy or completeness. This analysis is intended for informational purposes and is not a solicitation to buy or sell a security. Past performance is no guarantee of future results.

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**Research Methodology/Ratings Description:** McDep LLC is an independent research originator focused on oil and gas stocks exclusively. The firm applies the forty years of experience of its analyst to estimate a present value of the oil and gas resources and other businesses of covered companies. That value is compared with a company's stock market capitalization and debt. Stocks with low market cap and debt relative to present value tend to outperform stocks with high market cap and debt relative to present value.